



Financial Status Report

2nd Quarter FY 2023-2024

August 1, 2023 – October 31, 2023

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<u>Introduction</u>

Elected Officials

Thomas B. Hood – Mayor

Andy Harris – Village Clerk

Jeanne Balmes – Trustee

Greg Garner – Trustee

Quin O'Brien – Trustee

Cheryl Ross – Trustee

Karen Thorstenson – Trustee

Kevin Woodside - Trustee

This Financial Status Report is intended to provide readers with a summary of the Village's financial status on a quarterly basis. Regular financial reporting is important to share information with stakeholders as well as provide a vehicle to identify any irregularities that may need to be addressed. Regular reporting is one part of the Village's overall planning and reporting process outlined in the graphic below.

The enclosed Financial Status Report is presented on a Budget Basis. Budget Basis means the report is prepared on the same basis as the Village's budget, which differs from the basis of which the Village's Annual Comprehensive Financial Report (ACFR) is prepared. The ACFR fund financial statements are prepared on a modified accrual basis of accounting and include adjustments for short-term assets, liabilities, revenues and expenses that can be measured but not yet received, incurred or available for use. The Village budget is largely prepared on a cash basis in which revenues are recorded when received and expenditures when paid. One notable exception is Water & Sewer charges for service. These charges are recognized when

billed to the customer rather than when collected.

Information contained in the report largely compares the fiscal year actual to fiscal year budget or prior year actual performance. The term "variance" is used to refer to the differences between these figures. For example, through the 1st quarter, 25% of the fiscal year is complete and thus we would expect 25% of revenue to be received or expenditures spent for each fund or classification. In situations where a significant variance between the percentages of the year completed and revenues or expenditures to date, explanations are provided.

Financial Planning & Reporting Process

Long-Term Planning

- •Strategic Plan
- •Multi-Year Financial Forecast
- •Multi-Year Capital Plan

Short-Term Planning

Annual Budget

Reporting

- Financial Status Reports
- •Annual Comprehensive Financial Report
- Popular Annual Financial Report

Cash & Investments

The Village's Cash & Investments are governed by the Public Funds Investment Act (30 ILCS 235) and the Village Investment Policy. Priority is placed on safety and liquidity over investment income. Balances exclude the 307 - Police Pension & 308 - Fire Pension Funds which are managed by separate boards under separate statutory authority, and the 411 - Northeast Lake County Emergency Telephone Systems Board Fund. The Village utilizes the 91 day t-bill rate as a yield benchmark.

Cash & Investments Sur	nmary by Fund	
	Total \$45,061,581	
110 - General Fund	\$32,397,292	72%
121 - 911 Fund	-\$320,236	-1%
122 - Motor Fuel Tax Fund	\$153,899	0%
123 - Impact Fee Fund	\$206,178	0%
124 - PD Restricted Revenue Fund	\$298,782	1%
131 - Capital Improvement Fund	\$5,586,844	12%
211 - Golf Course Fund	\$429,730	1%
221 - Water & Sewer Operating Fund	\$5,062,652	11%
223 - Water & Sewer Capital Fund		
231 - Health Insurance Fund	-\$105,344	0%
233 - Fleet Services Fund	\$1,351,785	3%

Cash & Investments Sum	mary by Liquidity	
	Total \$45,061,581	
Checking/Savings Accounts	\$4,873,619	11%
Money Market/LGIP	\$25,284,889	56%
Short-Term Investments	\$14,897,172	33%
Petty Cash/Cash on Hand	\$5,901	0%

Cash & Investments Summary b	y Institution	
Tot	al \$45,061,581	
Village Departments	\$5,901	0%
Gurnee Bank (Checking & Money Market)	\$20,253,199	45%
Illinois Funds	\$9,905,309	22%
Schwab Investment Account	\$8,883,009	20%
5/3rd Securities Inc.	\$6,014,163	13%

By Fund

The graphic to the left shows the eleven different funds for which the Village is responsible for managing cash and investments. The Water & Sewer Operating and Capital Funds are combined. It is possible for Funds to be negative based on the timing of revenues & expenditures throughout the year. For example, the 121 – 911 Fund makes expenditures throughout the year and is reimbursed quarterly from the Northeast Lake County Consolidated Emergency Telephone Systems Board on a quarterly basis.

By Liquidity

The Village maintains funds in a variety of accounts, from on-hand petty cash to short-term investments managed by an investment advisor. The amount held in each type of account depends on the cash flow needs throughout the year and potential emergency needs. Liquidity is important so that funds may be accessed as needed to make large payments to vendors for capital projects for example. In a normal operating and interest

rate environment the Village targets roughly a third of the portfolio in each of the categories with a small amount held for petty cash purposes.

By Financial Institution

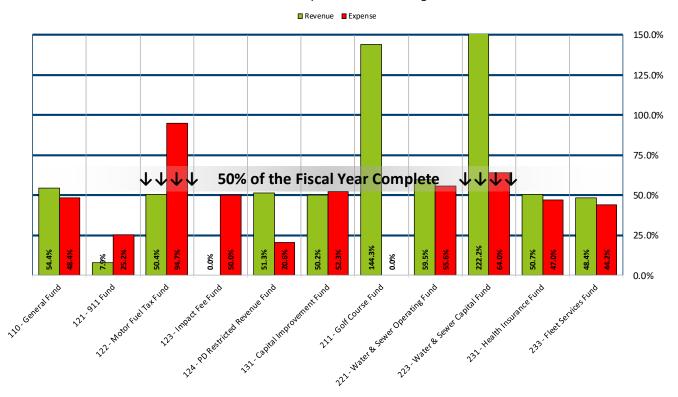
The Village maintains contractual relationships with a primary banking services provider (Gurnee Bank) for day to day banking needs, and two independent investment advisors (Sawyer Falduto Asset Management LLC, and 5/3rd Securities Inc.) to manage short-term investment of idle balances. The Village has had a long-standing relationship with the Illinois Funds which is a local government investment pool (LGIP) managed by the Illinois State Treasurer's Office.

All Funds Summary

A Fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The Village of Gurnee, like other local governments, uses Fund accounting to ensure and demonstrate compliance with finance-related legal requirements. To get an idea of how each individual Fund is doing at the highest level, comparing revenues and expenses to budget can be useful. This chart shows each Fund's budgeted and actual revenues and expenses along with budgeted and actual surplus or deficit. Many of the Village's Funds have transactions that are seasonal in nature such as the 131 – Capital Improvement Fund where most of the activity occurs in the summer construction months. This report focuses on the 110 – General Fund and 221/223 – Water & Sewer Fund as these are the two primary operating Funds of the Village. Discussion on significant budget variances for major Governmental Funds and the Water & Sewer Fund can be found in more detail in the individual Fund sections. The graphic below shows budget to actual information for all funds in summary.

		Revenue			Expense		Revenue +/	(-) Expense
Fund	FY24 Budget	FY24 Actual	% of Budget	FY24 Budget	FY24 Actual	% of Budget	FY24 Budget	FY24 Actual
Total All Funds	\$92,026,819	\$41,022,371	44.6%	\$93,399,821	\$42,864,881	45.9%	-\$1,373,002	-\$1,842,510
Total Governmental Funds	\$57,984,263	\$30,519,887	52.6%	\$62,970,863	\$31,317,037	49.7%	-\$4,986,600	-\$797,150
110 - General Fund	\$49,086,397	\$26,695,485	54.4%	\$49,086,397	\$23,763,285	48.4%	\$0	\$2,932,199
121 - 911 Fund	\$1,542,366	\$121,409	7.9%	\$1,542,366	\$389,096	25.2%	\$0	(\$267,686)
122 - Motor Fuel Tax Fund	\$1,402,000	\$707,254	50.4%	\$2,000,000	\$1,894,020	94.7%	(\$598,000)	(\$1,186,766)
123 - Impact Fee Fund	\$0	\$4,250	0.0%	\$150,000	\$75,000	50.0%	(\$150,000)	(\$70,750)
124 - PD Restricted Revenue Fund	\$178,500	\$91,612	51.3%	\$426,700	\$87,810	20.6%	(\$248,200)	\$3,802
131 - Capital Improvement Fund	\$5,775,000	\$2,899,877	50.2%	\$9,765,400	\$5,107,826	52.3%	(\$3,990,400)	(\$2,207,949)
Total Proprietary Funds	\$18,314,600	\$10,192,936	55.7%	\$21,487,176	\$11,547,844	53.7%	-\$3,172,576	-\$1,354,908
211 - Golf Course Fund	\$58,000	\$83,677	144.3%	\$25,000	\$0	0.0%	\$33,000	\$83,677
221 - Water & Sewer Operating Fund	\$9,596,200	\$5,709,188	59.5%	\$7,685,741	\$4,269,494	55.6%	\$1,910,459	\$1,439,695
223 - Water & Sewer Capital Fund	\$50,000	\$111,108	222.2%	\$5,252,500	\$3,359,852	64.0%	(\$5,202,500)	(\$3,248,744)
231 - Health Insurance Fund	\$5,380,500	\$2,726,272	50.7%	\$5,380,500	\$2,530,363	47.0%	\$0	\$195,909
233 - Fleet Services Fund	\$3,229,900	\$1,562,691	48.4%	\$3,143,435	\$1,388,135	44.2%	\$86,465	\$174,556

Revenues & Expenses as a % of Budget



110 – General Fund

The 110 - General Fund is the primary operating fund of the Village and accounts for the vast majority of non-water & sewer related activity. Activities accounted for in the General Fund include Police, Fire, Public Works (non-Water & Sewer), Community Development and Administration. The chart below shows two years of historical actual data and current year budget and actual data. The arrows signify a significant (+/- 5%) variance from budget. Green arrows are at or above the year-to-date budget, yellow arrows indicate a negative variance of less than 5% of budget and red arrows indicate a negative variance of greater than 5% of budget.

		110 - Ge	neral Fund				
	EV 2021/2022	EV 2022/2022	EV 2022/2024	EV 2022/2024	FY 2023/2024		
	FY 2021/2022 Actual	FY 2022/2023 Actual	FY 2023/2024 Budget	FY 2023/2024 YTD Actual	Budget vs. Actual	% of Budget	
Revenues	\$51,692,924	\$49,244,520	\$49,086,397	\$26,695,485	(\$22,390,912)	54.4%	
30 - Major Revenues	\$28,283,190	\$29,277,705	\$28,270,000	\$15,413,768	(\$12,856,232)	♠ 54.5%	0-45%
31 - Taxes	\$2,163,180	\$2,237,241	\$2,107,450	\$1,335,623	(\$771,827)	63.4%	
32 - Licenses & Permits	\$1,002,960	\$1,095,187	\$1,345,000	\$500,262	(\$844,738)	4 37.2%	45-50
33 - Intergovernmental	\$10,998,007	\$6,749,910	\$6,609,960	\$3,647,989	(\$2,961,971)	55.2%	
34 - Charges for Services	\$8,144,311	\$8,081,874	\$8,710,987	\$4,580,627	(\$4,130,360)	52.6%	>=509
35 - Fines & Forfeitures	\$1,376,299	\$1,094,658	\$1,106,000	\$389,754	(\$716,246)	4 35.2%	
36 - Invests & Contribs	(\$360,379)	\$480,640	\$787,000	\$640,145	(\$146,855)	1 81.3%	
39 - Other Sources	\$85,356	\$227,306	\$150,000	\$187,316	\$37,316	124.9%	
53 - Fund Transfers In	\$0	\$0	\$0	\$0	\$0	U 0.0%	
Expenditures	\$45,415,713	\$50,118,405	\$49,086,397	\$23,763,285	\$25,323,112	48.4%	
41 - Salaries & Wages	\$22,575,269	\$24,014,839	\$26,505,470	\$12,552,219	\$13,953,251	47.4%	
42 - Employee Benefits	\$11,760,249	\$7,848,550	\$8,418,266	\$4,498,729	\$3,919,537	→ 53.4%	> 55%
43 - Prof & Tech Services	\$1,107,730	\$1,081,201	\$1,245,185	\$330,949	\$914,236	1 26.6%	
44 - Contractual Services	\$1,212,887	\$1,432,257	\$1,899,468	\$1,070,008	\$829,460	4 56.3%	50-55
45 - Other Cont. Services	\$1,113,737	\$1,345,926	\$1,443,783	\$888,866	\$554,917	4 61.6%	
46 - Supplies	\$623,805	\$982,993	\$1,026,475	\$258,078	\$768,397	1 25.1%	<=259
47 - Capital	\$0	\$0	\$0	\$0	\$0	• 0.0%	
48 - Debt Service	\$0	\$0	\$0	\$0	\$0	• 0.0%	
49 - Other Financing Uses	\$2,131,455	\$3,100,175	\$3,063,950	\$1,422,535	\$1,641,415	46.4%	
54 - Fund Transfers Out	\$4,890,580	\$10,312,464	\$5,483,800	\$2,741,900	\$2,741,900	→ 50.0%	
Surplus/(Deficit)	\$6,277,212	(\$873,885)	\$0	\$2,932,199			

Revenues

Notable and significant variances from budget (-5%, indicated by red arrows in the graphic) include:

- 32 Licenses & Permits is under budget due to the timing of business and liquor licenses.
- **35 Fines & Forfeitures** is under budget due to lower than expected red light camera revenue due to delays in the permitting process with IDOT causing intersections to remain offline.

Expenditures

Notable and significant variances from budget (+5%, indicated by red arrows in the graphic) include:

- 42 Employee Benefits is over budget due to the timing of workers compensation premiums.
- 44 Contractual Services is over budget due to the timing of seasonal maintenance and annual subscription services.
- **45 Other Contractual Services** is over budget due to the timing of property, liability and auto insurance premiums.

30 - Major Revenues

30 – Major Revenues consists of Sales Tax, Amusement Tax, Food & Beverage Tax, Hotel Tax, Income Tax and Local Use Tax. Combined these revenues make up roughly 68% of the General Fund and are the most economically sensitive revenue streams the Village relies on for operations. The charts below show Major Revenues in total and individually by month for the last 5-years. The charts include three comparisons described in further detail below:

- YTD Versus 5-Year Average This indicator shows actual collections through the current quarter this fiscal
 year versus the average of the same timeframe the last five fiscal years. This variance can be helpful to
 identify any longer range variances where a single fiscal year was abnormally impacted by factors such as
 the COVID-19 Pandemic.
- YTD Versus Last Year This indicator shows actual collections through the current quarter this fiscal year
 versus the immediately preceding fiscal year. This variance can be helpful to identify any year to year
 variances.
- YTD Versus Seasonally Adjusted Budget This indicator shows actual collections through the current quarter this fiscal year versus the year-to-date budget adjusted for seasonality. Seasonality is determined based on the percentage of revenues collected for the same timeframe in the preceding fiscal year. This variance can be helpful to identify where current revenues stand versus budget taking into account seasonal factors such as sales tax over the holiday season.
- Receipt months with COVID restrictions or impact noted in Bold Italics
- **The YoY Trend** columns to the right represent the year over year trend for the last 5-years. A green circle signifies a positive variance from the previous year, a red circle is a negative variance.

Major Revenues Dashboard						
Revenue	vs. 5-Year Avg	vs. Last Year	vs. Adj Budget			
Total						
Sales Tax (MST & HMR)						
Amusment Tax						
Food & Beverage Tax						
Hotel Tax						

Receipt Month	FY2018-2019	FY2019-2020	FY2020-2021	FY2021-2022	FY2022-2023	FY2023-2024	YoY Trend
May	\$1,963,000	\$1,663,249	\$1,294,309	\$1,564,961	\$1,926,864	\$2,091,872	
Jun	\$1,924,945	\$2,009,424	\$1,353,228	\$2,338,655	\$2,329,972	\$2,365,622	
Jul	\$2,142,731	\$2,238,998	\$964,818	\$2,582,481	\$2,877,037	\$2,726,542	
Aug	\$2,483,464	\$2,418,974	\$1,175,000	\$2,926,160	\$2,866,523	\$2,795,331	0000
Sep	\$2,514,011	\$2,714,261	\$1,485,792	\$2,883,944	\$2,768,207	\$2,897,316	
Oct	\$2,383,729	\$2,191,329	\$1,578,963	\$2,459,625	\$2,423,536	\$2,537,084	0000
Nov	\$2,201,273	\$2,263,423	\$1,564,478	\$2,532,511	\$2,737,985	\$0	
Dec	\$1,885,215	\$1,847,183	\$1,561,521	\$2,146,091	\$2,253,127	\$0	
Jan	\$1,885,651	\$1,998,594	\$1,560,467	\$2,197,377	\$2,262,462	\$0	
Feb	\$1,925,676	\$1,873,626	\$1,480,154	\$2,097,239	\$1,996,279	\$0	0000
Mar	\$2,267,113	\$2,202,943	\$1,989,539	\$2,472,988	\$2,725,569	\$0	
Apr	\$1,449,112	\$1,405,609	\$1,547,320	\$1,904,013	\$1,926,435	\$0	0000
Total YTD Actual	\$25,025,918	\$24,827,613	\$17,555,589	\$28,106,045	\$29,093,998	\$15,413,768	
Annual Budget	\$25,202,623	\$24,898,625	\$25,025,000	\$22,757,500	\$26,205,000	\$28,270,000	
ver/(Under) Budget	(\$176,705)	(\$71,012)	(\$7,469,411)	\$5,348,545	\$2,888,998	(\$12,856,232)	
% of Budget	99.3%	99.7%	70,2%	123.5%	111.0%	54.5%	

YTD vs. 5-Year	Average
YTD Actual	\$15,413,768
5-Year Average	\$12,889,638
\$ Difference	\$2,524,130
% Difference	19.6%
\$ Difference Bre	eakdown
Sales Taxes	\$1,301,682
Amusement Tax	\$487,844
Food & Beverage Tax	\$420,546
Hotel Tax	\$314,058

YTD vs. Last Year							
YTD Actual	\$15,413,768						
Last Year	\$15,192,141						
\$ Difference	\$221,627						
% Difference	1.5%						
\$ Difference Bre	akdown						
Sales Taxes	(\$26,904)						
Amusement Tax	\$93,404						
Food & Beverage Tax	\$156,963						
Hotel Tax	(\$1,835)						

YTD vs. Seasona	lly Adju	sted Budget
YTD Actual		\$15,413,768
YTD Adj. Budget		\$14,732,425
\$ Difference	1	\$681,343
% Difference		4.6%
\$ Differen	e Breal	kdown
Sales Taxes		\$131,147
Amusement Tax		\$250,001
Food & Beverage	Гах	\$252,628
Hotel Tax		\$47,566

Sales Tax

Items except food, drugs and titled property are subject to an 8.00% Sales Tax in Gurnee. The 8.00% rate includes a 1.00% Home Rule Sales Tax, 6.25% State Tax and 0.75% Regional Transportation Tax. The Village receives 1% of the state rate and 1% Home Rule Sales Tax rate within the corporate limits of the Village and certain internet sales as of March 1, 2021 based on the destination of the sale.

	3	31301 - SALES T	AX & 331303	- HOME RULE SA	LES TAX		
Sales/Receipt Month	FY2018-2019	FY2019-2020	FY2020-2021	FY2021-2022	FY2022-2023	FY2023-2024	YoY Tre
Feb/May	\$1,097,075	\$1,120,846	\$1,135,163	\$1,128,154	\$1,338,505	\$1,295,361	
Mar/Jun	\$1,431,016	\$1,423,798	\$1,117,695	\$1,697,533	\$1,649,215	\$1,531,475	
Apr/Jul	\$1,242,700	\$1,316,201	<i>\$764,769</i>	\$1,556,947	\$1,661,962	\$1,600,304	
May/Aug	\$1,507,267	\$1,481,322	\$985,858	\$1,773,938	\$1,732,485	\$1,799,213	000
Jun/Sep	\$1,665,753	\$1,643,945	\$1,292,790	\$1,950,777	\$1,912,997	\$1,953,100	000
Jul/Oct	\$1,564,828	\$1,481,795	\$1,305,856	\$1,794,315	\$1,735,654	\$1,824,462	000
Aug/Nov	\$1,573,174	\$1,576,091	\$1,294,811	\$1,762,746	\$1,795,934	\$0	
Sep/Dec	\$1,472,655	\$1,386,379	\$1,365,218	\$1,671,973	\$1,696,680	\$0	0000
Oct/Jan	\$1,398,184	\$1,399,810	\$1,310,750	\$1,657,962	\$1,709,886	\$0	
Nov/Feb	\$1,538,217	\$1,466,682	\$1,304,776	\$1,698,210	\$1,710,399	\$0	
Dec/Mar	\$1,881,971	\$1,847,859	\$1,745,370	\$2,131,881	\$2,135,659	\$0	
Jan/Apr	\$1,051,709	\$1,063,035	\$1,145,607	\$1,269,088	\$1,362,722	\$0	0000
Total YTD Actual	\$17,424,549	\$17,207,763	\$14,768,664	\$20,093,525	\$20,442,099	\$10,003,914	
Annual Budget	\$16,840,000	\$17,480,000	\$17,300,000	\$16,543,750	\$18,675,000	\$20,120,000	
Over/(Under) Budget	\$584,549	(\$272,237)	(\$2,531,336)	\$3,549,775	\$1,767,099	(\$10,116,086)	
% of Budget	103.5%	98.4%	85.4%	121.5%	109.5%	49.7%	
	YTD vs. 5-1	ear Average	YTD v	s. Last Year	YTD vs. Seasona	Illy Adjusted Budget	
	YTD Actual	\$10,003,914	YTD Actual	\$10,003,914	YTD Actual	\$10,003,914	4
	5-Year Average	\$8,702,232	Last Year	\$10,030,819	YTD Adj. Budget	\$9,872,76	7
	\$ Difference	\$1,301,682	\$ Difference	-\$26,904	\$ Difference	\$131,14	7
	% Difference	15.0%	% Difference	-0.3%	% Difference	1.39	6

Amusement Tax

Effective May 1, 2018 the Village increased the tax on amusements from 3% to 4% on receipts within Village boundaries. The Village has approximately 11 Amusement Taxpayers. Prior to this increase, Amusement Tax had not been adjusted in nearly 20 years. The largest Amusement Tax generator is Six Flags Great America.

331601 - AMUSEMENT TAX										
Sales/Receipt Month	FY2018-2019	FY2019-2020	FY2020-2021	FY2021-2022	FY2022-2023	FY2023-2024	YoY Tr			
Apr/May	\$670,890	\$214,312	\$69,779	\$131,641	\$189,142	\$327,477				
May/Jun	\$249,346	\$262,185	\$62,745	\$299,589	\$300,183	\$421,240				
Jun/Jul	\$566,301	\$491,570	<i>\$73,485</i>	\$626,845	\$751,173	\$634,331				
Jul/Aug	\$499,848	\$480,987	\$59,049	\$623,910	\$602,563	\$473,312	000			
Aug/Sep	\$393,025	\$618,494	\$58,392	\$501,474	\$408,480	\$480,024				
Sep/Oct	\$540,604	\$441,316	\$68,147	\$342,278	\$328,061	\$336,623	000			
Oct/Nov	\$313,989	\$341,358	\$46,621	\$436,306	\$545,527	\$0				
Nov/Dec	\$141,341	\$164,624	\$45,217	\$133,937	\$184,877	\$0				
Dec/Jan	\$159,322	\$266,577	\$91,645	\$160,425	\$132,972	\$0				
Jan/Feb	\$117,692	\$137,800	\$38,891	\$107,423	\$83,762	\$0	000			
Feb/Mar	\$84,043	\$103,704	\$38,970 \$33,376 \$92,621		\$0					
Mar/Apr	\$22,558	\$211,102	\$91,485	\$207,419	\$106,841	\$0	000			
Total YTD Actual	\$3,758,960	\$3,734,030	\$744,425	\$3,604,625	\$3,726,203	\$2,673,007				
Annual Budget	\$3,212,623	\$3,338,625	\$3,550,000	\$2,931,250	\$3,600,000	\$3,500,000				
Over/(Under) Budget	\$546,336	\$395,405	(\$2,805,575)	\$673,375	\$126,203	(\$826,993)				
% of Budget	117.0%	111.8%	21.0%	123.0%	103.5%	76.4%				
							_			
	YTD vs. 5-Y	ear Average	YTD vs. Last Year YTD vs. Seasonally Adjusted I			lly Adjusted Budget				
	YTD Actual	\$2,673,007	YTD Actual	\$2,673,007	YTD Actual	\$2,673,007	7			
	5-Year Average	\$2,185,163	Last Year	\$2,579,603	YTD Adj. Budget	\$2,423,005	5			
	\$ Difference	\$487,844	\$ Difference	\$93,404	\$ Difference	\$250,001	L			
	% Difference	22.3%	% Difference	3.6%	% Difference	10.3%	5			

Food & Beverage Tax

Food & Beverage Tax is 1% on meals prepared for immediate consumption as well as packaged liquor. The Village has approximately 135 Food & Beverage taxpayers. With the change in internet sales, the Village also collects Food & Beverage Tax from online delivery services such as Uber Eats and Grub Hub.

331609 - FOOD & BEVERAGE TAX										
Sales/Receipt Month	FY2018-2019	FY2019-2020	FY2020-2021	FY2021-2022	FY2022-2023	FY2023-2024	YoY Trend			
Apr/May	\$140,861	\$149,832	\$72,494	\$159,904	\$184,336	\$213,196	0000			
May/Jun	\$165,958	\$178,872	\$91,360	\$196,386	\$219,948	\$239,774	0000			
Jun/Jul	\$228,206	\$223,577	\$104,503	\$231,931	\$252,603	\$286,763	0000			
Jul/Aug	\$228,722	\$218,604	\$112,145	\$256,543	\$265,756	\$287,869	0000			
Aug/Sep	\$210,808	\$215,984	\$116,545	\$227,495	\$232,465	\$269,118	0000			
Sep/Oct	\$163,257	\$156,025	\$122,897	\$196,202	\$216,648	\$231,998	0000			
Oct/Nov	\$165,237	\$175,408	\$130,881	\$183,890	\$229,076	\$0				
Nov/Dec	\$138,537	\$149,500	\$108,893	\$188,858	\$197,350	\$0				
Dec/Jan	\$175,283	\$179,861	\$137,431	\$200,411	\$220,793	\$0				
Jan/Feb	\$127,313	\$131,474	\$107,237	\$153,565	\$169,505	\$0	0000			
Feb/Mar	\$122,645	\$114,553	\$132,457	\$158,612	\$186,953	\$0				
Mar/Apr	\$154,812	\$109,998	\$164,059	\$188,845	\$204,488	\$0	0000			
Total YTD Actual	\$2,021,638	\$2,003,688	\$1,400,901	\$2,342,643	\$2,579,921	\$1,528,719				
Annual Budget	\$2,050,000	\$1,990,000	\$2,025,000	\$1,807,500	\$2,130,000	\$2,400,000				
Over/(Under) Budget	(\$28,362)	\$13,688	(\$624,099)	\$535,143	\$449,921	(\$871,281)				
% of Budget	98.6%	100.7%	69.2%	129.6%	121.1%	63.7%				

YTD vs. 5-Year Average							
YTD Actual		\$1,528,719					
5-Year Average		\$1,108,174					
\$ Difference	1	\$420,546					
% Difference		37.9%					

YTD v	s. Last	Year
YTD Actual		\$1,528,719
Last Year		\$1,371,756
\$ Difference	1	\$156,963
% Difference		11.4%

YTD vs. Seasonally Adjusted Budget						
YTD Actual		\$1,528,719				
YTD Adj. Budget		\$1,276,091				
\$ Difference	Ŷ	\$252,628				
% Difference		19.8%				

Hotel Tax

Hotel Tax is 6% on room rentals and has bounced back versus last year and two years ago. The Village has approximately 12 Hotel taxpayers.

331607 - HOTEL TAX									
Sales/Receipt Month	FY2018-2019	FY2019-2020	FY2020-2021	FY2021-2022	FY2022-2023	FY2023-2024	YoY Trend		
Apr/May	\$54,175	\$178,259	\$16,873	\$145,262	\$214,881	\$255,838			
May/Jun	\$78,625	\$144,569	\$81,427	\$145,145	\$160,625	\$173,133	0000		
Jun/Jul	\$105,523	\$207,650	\$22,061	\$166,758	\$211,299	\$205,144	0000		
Jul/Aug	\$247,627	\$238,062	\$17,948	\$271,769	\$265,719	\$234,937	00000		
Aug/Sep	\$244,424	\$235,838	\$18,065	\$204,198	\$214,264	\$195,075	0000		
Sep/Oct	\$115,040	\$112,193	\$82,064	\$126,830	\$143,174	\$144,001	0000		
Oct/Nov	\$148,873	\$170,566	\$92,165	\$149,568	\$167,448	\$0			
Nov/Dec	\$132,682	\$146,679	\$42,194	\$151,322	\$174,221	\$0	0000		
Dec/Jan	\$152,861	\$152,345	\$20,640	\$178,579	\$198,811	\$0			
Jan/Feb	\$142,453	\$137,670	\$29,250	\$138,042	\$32,612	\$0	0000		
Feb/Mar	\$178,455	\$136,827	\$72,743	\$149,119	\$310,336	\$0			
Mar/Apr	\$220,033	\$21,474	\$146,169	\$238,660	\$252,384	\$0	0000		
Total YTD Actual	\$1,820,771	\$1,882,133	\$641,598	\$2,065,253	\$2,345,776	\$1,208,128			
Annual Budget	\$3,100,000	\$2,090,000	\$2,150,000	\$1,475,000	\$1,800,000	\$2,250,000			
Over/(Under) Budget	(\$1,279,229)	(\$207,867)	(\$1,508,402)	\$590,253	\$545,776	(\$1,041,872)			
% of Budget	58.7%	90.1%	29.8%	140.0%	130.3%	53.7%			

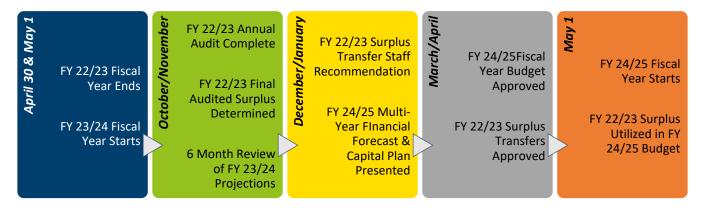
YTD vs. 5-Year Average							
YTD Actual		\$1,208,128					
5-Year Average		\$894,070					
\$ Difference	1	\$314,058					
% Difference		35.1%					

YTD	vs. Last	Year
YTD Actual		\$1,208,128
Last Year		\$1,209,963
\$ Difference	=	-\$1,835
% Difference		-0.2%

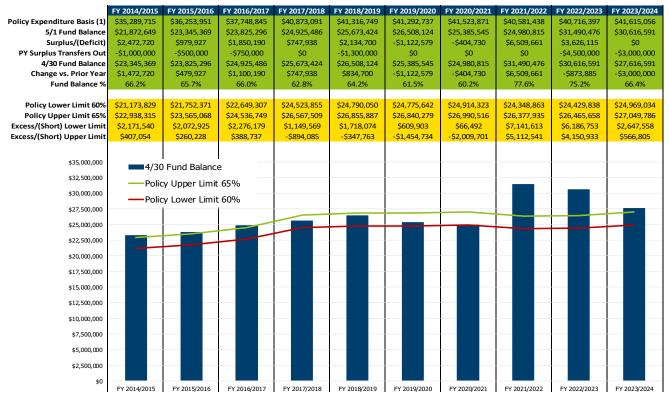
YTD vs. Seasonally Adjusted Budget							
YTD Actual	\$1,208,128						
YTD Adj. Budget	\$1,160,562						
\$ Difference	\$47,566						
% Difference	4.1%						

General Fund - Fund Balance

The Village relies heavily on economically sensitive revenues and does not levy a property tax. Fund Balance, commonly referred to as reserves or rainy day funds, are important to maintain operations in the event of a sudden economic downturn as was experienced with the COVID-19 pandemic. These funds allow the Village to make up for any shortfalls and "keep the doors open". In accordance with the Village's General Corporate Fund Balance Policy, an unassigned fund balance for the General Fund should at a minimum equal 60% of the subsequent year's budgeted expenditures less transfers. Any balance over 65% may be transferred for capital or other obligations. Below is a graphic depicitng the timing of determing the amount and use of any surplus balances for FY 2023/2024.



The FY 2022/2023 ending unassigned fund balance is \$30.6 million or approximately 75.2% of FY 2023/2024 budgeted expenditures less transfers. This is well above the policy limit and insures against revenue interruptions. Excess FY 2022/2023 Fund balance of \$3.0 million is being proposed for transfer at the end of FY2023/2024 for use in FY 2024/2025.



(1) Policy Exepnditure basis is next year expenditure budget less transfers

221&223 - Water & Sewer Funds

The 221 - Water & Sewer Operating and 223 – Water & Sewer Capital Funds account for activities related to operating the Village's Water & Sewer utility systems. Funding is primarily from user fees and connection charges. Expenses include personnel related expenses and contracts for purchase of Lake Michigan water from the Central Lake County Joint Action Water Agency. Sewer is conveyed to either Lake County or the North Shore Water Reclamation District. The 223 - Water & Sewer Capital Fund accounts for water & sewer system related capital and infrastructure maintenance and replacement. These Funds are combined in the graphic below to provide a complete picture of the financial position of the Water & Sewer Utility.

	22	1 - Water & Se	wer Operating	Fund		
	2	23 - Water & S	ewer Capital F	und		
	FY 2021/2022 Actual	FY 2022/2023 Actual	FY 2023/2024 Budget	FY 2023/2024 YTD Actual	FY 2023/2024 Budget vs. Actual	% of Budget
Total Revenues	\$9,193,446	\$9,813,495	\$9,646,200	\$5,820,296	(\$3,825,904)	60.3%
32 - Licenses & Permits	\$78,479	\$82,505	\$50,000	\$110,308	\$60,308	220.6%
34 - Charges for Services	\$8,455,668	\$9,597,534	\$9,418,200	\$5,536,788	(\$3,881,412)	 58.8%
35 - Fines & Forfeitures	\$80,293	\$116,917	\$100,000	\$71,405	(\$28,595)	71.4%
36 - Invests & Contribs	(\$13,358)	\$6,805	\$70,000	\$94,884	\$24,884	135.5%
39 - Other Sources	\$592,363	\$9,735	\$8,000	\$6,911	(\$1,089)	1 86.4%
53 - Fund Transfers In	\$0	\$0	\$0	\$0	\$0	U 0.0%
Total Expenditures	\$8,092,620	\$7,903,336	\$12,164,966	\$7,242,709	\$4.922.258	59.5%
41 - Salaries & Wages	\$1,058,194	\$1,050,054	\$1,287,689	\$549,400	\$738,289	42.7%
42 - Employee Benefits	\$778,456	\$733,954	\$458,191	\$316,993	\$141,198	4 69.2%
43 - Prof & Tech Services	\$12,980	\$8,945	\$18,600	\$1,561	\$17,039	8.4%
44 - Contractual Services	\$3,580,295	\$3,172,282	\$3,064,653	\$1,530,922	\$1,533,730	50.0%
45 - Other Cont. Services	\$175,693	\$221,179	\$232,261	\$164,024	\$68,237	4 70.6%
46 - Supplies	\$264,470	\$607,266	\$830,725	\$527,658	\$303,067	63.5%
47 - Capital	\$1,593,678	\$1,627,513	\$4,675,000	\$3,071,102	\$1,603,898	65.7%
48 - Debt Service	\$141,569	\$564,248	\$564,248	\$564,248	\$0	J 100.0%
			\$1,033,600	\$516.800	\$516.800	50.0%

Revenues

Notable and significant variances from budget (-5%, indicated by red arrows in the graphic) include:

All categories are at or over budget.

Expenditures

Notable and significant variances from budget (+5%, indicated by red arrows in the graphic) include:

- 42 Employee Benefits is over budget due to the timing of workers compensation premiums.
- **45 Other Contractual Services** is over budget due to the timing of property, liability and auto insurance premiums.
- 46 Supplies is over due the timing of meter purchases.
- 47 Capital is over due to the timing of capital projects.

Fund Balance

Proprietary Funds typically report Net Assets in place of traditional Fund Balance. Net Assets includes things like depreciable capital assets and does not give an accurate picture of current spendable resources. Therefore, cash balance is shown as an alternative which gives an idea of current available resources and is a better comparison to unrestricted Fund Balance in Governmental Funds.

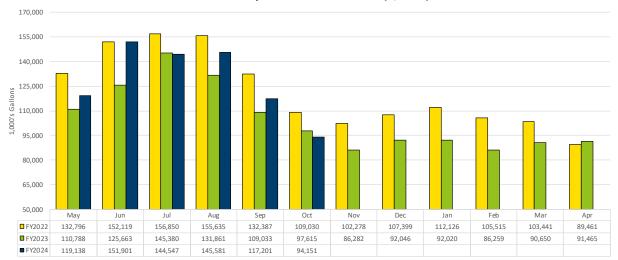
Water Usage

Water revenues or charges for service are driven largely by water demand and weather. The Village tracks water usage billed from the water provider CLCJAWA. This usage is billed in arrears to the Village customers on a bimonthly basis. Water purchased from CLCJAWA is a leading indicator of revenues billed approximately two months later. The chart below shows water purchased from CLCJAWA and precipitation.

Usage	Precipitation
vs. Last Year	vs. Last Year
7.2%	♦ -32.8%

	1,000's Gallons Purchased From CLCJAWA											
	FY2022 FY2023			FY2024		<u>Usage Variances</u>		Precipitation	Precipitation Variances			
	<u>Actual</u>	Precipitation	<u>Actual</u>	Precipitation	<u>Actual</u>	Precipitation	Month vs.	YTD vs.	Month vs.	YTD vs.		
Month	(1,000's Gallons)	(inches)	(1,000's Gallons)	(inches)	(1,000's Gallons)	(inches)	Prior Year	FY2023	Prior Year	FY2023		
Total	1,459,037	24.97	1,259,062	30.59	772,519	16.78						
May	132,796	1.29	110,788	4.27	119,138	0.91	7.5%	7.5%	-78.7%	-78.7%		
Jun	152,119	2.99	125,663	1.77	151,901	1.47	20.9%	14.6%	-16.9%	-60.6%		
Jul	156,850	0.60	145,380	6.85	144,547	4.27	-0.6%	8.8%	-37.7%	-48.4%		
Aug	155,635	3.29	131,861	4.39	145,581	2.48	10.4%	9.2%	-43.5%	-47.2%		
Sep	132,387	1.70	109,033	5.65	117,201	4.53	7.5%	8.9%	-19.8%	-40.4%		
Oct	109,030	7.49	97,615	2.05	94,151	3.12	-3.5%	7.2%	52.2%	-32.8%		
Nov	102,278		86,282									
Dec	107,399		92,046									
Jan	112,126		92,020									
Feb	105,515		86,259									
Mar	103,441	3.01	90,650	3.49								
Apr	89,461	4.60	91,465	2.12								

3-Year History of Gallons Purchased (1,000's)



Other Major Governmental Funds

The **122 - Motor Fuel Tax Fund** accounts for proceeds from the state distributed motor fuel tax funds that are restricted to use for maintenance of roadways and transportation assets. The Motor Fuel Tax Fund is used to supplement the Village's annual road program.

122 - Motor Fuel Tax Fund										
	FY 2021/2022 Actual	FY 2022/2023 Actual	FY 2023/2024 Budget	FY 2023/2024 YTD Actual	FY 2023/2024 Budget vs. Actual	%	of Budget			
Revenues	\$1,981,468	\$1,691,681	\$1,402,000	\$707,254	(\$694,746)		50.4%			
33 - Intergovernmental	\$1,979,384	\$1,595,773	\$1,327,000	\$696,686	(\$630,314)	Ŷ	52.5%			
36 - Invests & Contribs	\$2,084	\$95,909	\$75,000	\$10,568	(\$64,432)	•	14.1%			
Expenditures	\$1,347,149	\$2,275,523	\$2,000,000	\$1,894,020	\$105,980		94.7%			
44 - Contractual Services	\$1,347,149	\$2,275,523	\$2,000,000	\$1,894,020	\$105,980	4	94.7%			
47 - Capital	\$0	\$0	\$0	\$0	\$0	Ŷ	0.0%			
Beginning Fund Balance ⁽¹⁾	\$1,407,133	\$2,041,452	\$1,457,610	\$1,457,610						
Surplus/(Deficit)	\$634,319	(\$583,842)	(\$598,000)	(\$1,186,766)						
Ending Fund Balance	\$2,041,452	\$1,457,610	\$859,610	\$270,844						

(1) Fund Balance in Governmental Funds is Total Fund Balances

Revenues

Notable and significant variances from budget (-5%, indicated by red arrows in the graphic) include:

• 36 - Investments & Contributions is under budget due to less than anticipated interest income.

Expenditures

Notable and significant variances from budget (+5%, indicated by red arrows in the graphic) include:

• 44 – Contractual Services is over budget due to the timing of the road resurfacing program.

Fund Balance

There is no formal policy for this Fund, however the Village strives to keep \$1m in reserves in the event other funding in the 131 – Capital Improvement Fund becomes unavailable, as was the case during the pandemic.

The **131 - Capital Improvement Fund** accounts for all non-Water & Sewer capital expenditures. Funding is derived primarily from 50% of the Village's Home Rule Sales Tax and transfers from other funds.

131 - Capital Improvement Fund										
					FY 2023/2024					
	FY 2021/2022	FY 2022/2023	FY 2023/2024	FY 2023/2024	Budget vs.					
	Actual	Actual	Budget	YTD Actual	Actual	% of Budget				
Revenues	\$9,140,651	\$5,888,476	\$5,625,000	\$2,824,877	(\$2,800,123)	50.2%				
30 - Major Revenues	\$5,378,494	\$5,506,341	\$5,450,000	\$2,637,482	(\$2,812,518)	→ 48.4%				
33 - Intergovernmental	\$0	\$19,146	\$25,000	\$0	(\$25,000)	- 0.0%				
36 - Invests & Contribs	\$1,068,364	\$273,547	\$100,000	\$184,505	\$84,505	184.5%				
39 - Other Sources	\$2,693,793	\$89,441	\$50,000	\$2,891	(\$47,110)	4 5.8%				
Expenditures	\$4,838,175	\$10,519,440	\$8,864,900	\$4,657,576	\$4,207,324	52.5%				
43 - Prof & Tech Services	\$115,164	\$267,750	\$415,000	\$242,436	\$172,564	58.4%				
44 - Contractual Services	\$890,228	\$4,281,427	\$4,904,921	\$3,624,659	\$1,280,263	4 73.9%				
47 - Capital	\$3,543,095	\$652,977	\$3,544,979	\$790,482	\$2,754,497	1 22.3%				
48 - Debt Service	\$289,689	\$5,356,736	\$0	\$0	\$0	0.0%				
49 - Other Financing Uses	\$0	(\$39,451)	\$0	\$0	\$0	0.0%				
Beginning Fund Balance ⁽¹⁾	\$4,342,149	\$8,644,624	\$4,013,660	\$4,013,660						
Surplus/(Deficit)	\$4,302,475	(\$4,630,964)	(\$3,239,900)	(\$1,832,699)						
Ending Fund Balance	\$8,644,624	\$4,013,660	\$773,760	\$2,180,961						

(1) Fund Balance in Governmental Funds is Total Fund Balances

Revenues

Notable and significant variances from budget (-5%, indicated by red arrows in the graphic) include:

- 33 Intergovernmental revenue is under budget due to the timing of grants for fire related equipment.
- 39 Other Sources is under budget due to timing of proceeds from the sale of assets.

Expenditures

Notable and significant variances from budget (+5%, indicated by red arrows in the graphic) include:

• All categories are at or under budget.

Fund Balance

There is no formal policy for this Fund, The Village strives to keep a balance in excess of \$1 million in the Fund for unanticipated capital items.

The Village maintains several other Funds to account for various activities and resources that may be restricted as to how they are used. Funds are broken into three categories and are described below.

Non-Major Governmental Funds

The **121 – 911 Fund** accounts for the Village's portion of 911 related expenditures and reimbursement from the 411 – Northeast Lake County Consolidated Emergency Telephone Systems Board.

The **123 - Impact Fee Fund** accounts for fees collected from developers for necessary improvements made by the Village and money collected for county road improvements within the Village. The Village utilizes these funds for capital purposes.

The **124 - PD Restricted Revenue Fund** accounts for seized assets related to drug arrests. The Village receives a percentage of assets any time there is a drug arrest and assets are recovered. The money must be used for drug awareness and prevention. The Village utilizes these funds for capital purposes.

Other Proprietary Funds

The **211** - **Golf Course Fund** accounts for the initial purchase of Bittersweet Golf Course and the repayment of an initial operating loan to the contracted operator of the course GolfVisions. The arrangement is considered a public-private service concession arrangement under GASB Statement 60, and therefore only the initial asset and any payments from the operator are recorded in the Fund.

The **231 – Health Insurance Fund** accounts for expenditures related to the administration of the Village's health and wellness program which includes self-insured health, dental, and life insurance.

The **233** – **Fleet Services Fund** accounts for expenditures related to the maintenance and replacement of the vehicle and equipment fleet. This includes the operation of the shop, parts, fuel and vehicle & equipment purchases.

Fiduciary Funds

The **307** - **Police Pension Fund** accounts for activity related to the Village's pension obligations for employees covered under ILCS Article 3 pension system. Funding comes from Employee and Employer contributions, and investment income.

The **308** - Fire Pension Fund accounts for activity related to the Village's pension obligations for employees covered under ILCS Article 4 pension system. Funding comes from Employee and Employer contributions, and investment income.

The **411 – NLCC-ETSB Fund** accounts for activity related to the Northeast Lake County Consolidated Emergency Telephone Systems Board that consists of the Village and the City of Zion.

Connect With the Village

Additional Financial Information can be found on the Village's website at the following links:

Strategic Plan

https://www.gurnee.il.us/government/transparency-portal/plans-goals/strategic-plan

Multi-Year Financial Forecast

https://www.gurnee.il.us/government/departments/administration/finance/multi-year-financial-forecast

Multi-Year Capital Plan

https://www.gurnee.il.us/government/departments/administration/finance/multi-year-capital-plan

Budgets

https://www.gurnee.il.us/government/departments/administration/finance/annual-budget

Financial Status Reports

https://www.gurnee.il.us/government/departments/administration/finance/financial-status-reports

Annual Comprehensive Financial Reports (Audit)

https://www.gurnee.il.us/government/departments/administration/finance/comprehensive-annual-financial-report-(audit)



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Like @VillageofGurnee on Facebook for daily news, event information, and helpful reminders.

Village Hall

325 N. O'Plaine Road
(847) 599-7500 (Administration)
(847) 599-7550 (Community Development)
M-F, 7:30 a.m. - 4:00 p.m.
Night Deposit Available
Water & Sewer Bills: 24 hours/7 days a week

Police Station

100 N. O'Plaine Road Non-Emergency: (847) 599-7000 Office Hours: M-F, 8:30a.m. - 4:30 (847) 599-7050 (Administration) (847) 599-7040 (Investigations) (847) 599-7070 (Records) (847) 599-7100 (Gurnee Mills Substation)

Fire Station No. 1

4580 Old Grand Avenue Non-Emergency: (847) 599-6600 Office Hours: M-F, 7:30 a.m.-4:00 p.m.

Fire Station No. 2

6581 Dada Drive Non-Emergency: (847) 599-6650 Office Hours: M-F, 7:30 a.m. - 4:00 p.m.

Fire Station No. 3

5330 Manchester Drive Non-Emergency: (847) 599-6650 Office Hours: M-F, 7:30 a.m. - 4:00 p.m.

Public Works Facility

1151 Kilbourne Road (847) 599-6800 Office Hours: M-F, 7:00 a.m. - 3:00 p.m.

Sign up for email alerts and reminders from the Village by going to https://www.gurnee.il.us and clicking on E-Mail Alerts.

Visit https://www.gurnee.il.us for information about services, board meetings, and more.