



Financial Status Report

2nd Quarter FY 2024-2025

August 1, 2024 – October 31, 2024

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Introduction

Elected Officials

- Thomas B. Hood – Mayor
- Andy Harris – Village Clerk
- Jeanne Balmes – Trustee
- Greg Garner – Trustee
- Quin O’Brien – Trustee
- Cheryl Ross – Trustee
- Karen Thorstenson – Trustee
- Kevin Woodside - Trustee

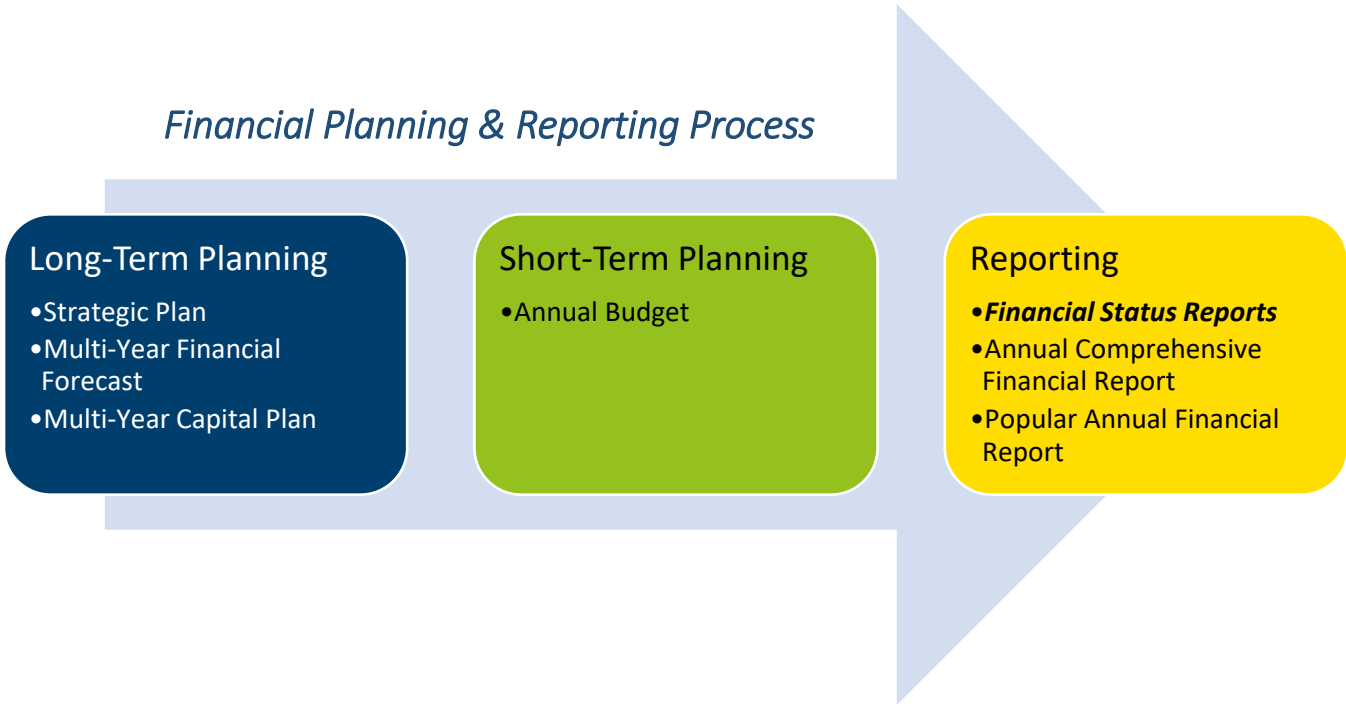
This Financial Status Report is intended to provide readers with a summary of the Village’s financial status on a quarterly basis. Regular financial reporting is important to share information with stakeholders as well as provide a vehicle to identify any irregularities that may need to be addressed. Regular reporting is one part of the Village’s overall planning and reporting process outlined in the graphic below.

The enclosed Financial Status Report is presented on a Budget Basis. Budget Basis means the report is prepared on the same basis as the Village’s budget, which differs from the basis of which the Village’s Annual Comprehensive Financial Report (ACFR) is prepared. The ACFR fund financial statements are prepared on a modified accrual basis of accounting and include adjustments for short-term assets, liabilities, revenues and expenses that can be measured but not yet received, incurred or available for use. The Village budget is largely prepared on a cash basis in which revenues are recorded when received and expenditures when paid. One notable exception is Water & Sewer charges for service. These charges are recognized when

billed to the customer rather than when collected.

Information contained in the report largely compares the fiscal year actual to fiscal year budget or prior year actual performance. The term “variance” is used to refer to the differences between these figures. For example, through the 1st quarter, 25% of the fiscal year is complete and thus we would expect 25% of revenue to be received or expenditures spent for each fund or classification. In situations where a significant variance between the percentages of the year completed and revenues or expenditures to date, explanations are provided.

Financial Planning & Reporting Process



Cash & Investments

The Village's Cash & Investments are governed by the Public Funds Investment Act (30 ILCS 235) and the Village Investment Policy. Priority is placed on safety and liquidity over investment income. Balances exclude the 307 - Police Pension & 308 - Fire Pension Funds which are managed by separate boards under separate statutory authority, and the 411 - Northeast Lake County Emergency Telephone Systems Board Fund. The Village utilizes the 91 day t-bill rate as a yield benchmark.

Cash & Investments Summary		
Cash & Investments Summary by Fund		
Total \$49,633,011		
110 - General Fund	\$33,324,934	67%
121 - 911 Fund	-\$483,087	-1%
122 - Motor Fuel Tax Fund	\$455,604	1%
123 - Impact Fee Fund	\$88,034	0%
124 - PD Restricted Revenue Fund	\$278,575	1%
125 - Economic Development Fund	\$606,427	1%
131 - Capital Improvement Fund	\$7,022,510	14%
211 - Golf Course Fund	\$503,295	1%
221 - Water & Sewer Operating Fund	\$7,101,620	14%
223 - Water & Sewer Capital Fund		
231 - Health Insurance Fund	-\$196,188	0%
233 - Fleet Services Fund	\$931,288	2%

Cash & Investments Summary by Liquidity		
Total \$49,633,011		
Checking/Savings Accounts	\$7,727,909	16%
Money Market/LGIP	\$25,895,124	52%
Short-Term Investments	\$16,004,078	32%
Petty Cash/Cash on Hand	\$5,901	0%

Cash & Investments Summary by Institution		
Total \$49,633,011		
Village Departments	\$5,901	0%
Gurnee Bank (Checking & Money Market)	\$23,107,489	47%
Illinois Funds	\$10,515,544	21%
Schwab Investment Account	\$9,250,711	19%
5/3rd Securities Inc.	\$6,753,366	14%

purposes.

By Financial Institution

The Village maintains contractual relationships with a primary banking services provider (Gurnee Bank) for day to day banking needs, and two independent investment advisors (Sawyer Falduto Asset Management LLC, and 5/3rd Securities Inc.) to manage short-term investment of idle balances. The Village has had a long-standing relationship with the Illinois Funds which is a local government investment pool (LGIP) managed by the Illinois State Treasurer's Office.

By Fund

The graphic to the left shows the eleven different funds for which the Village is responsible for managing cash and investments. The Water & Sewer Operating and Capital Funds are combined. It is possible for Funds to be negative based on the timing of revenues & expenditures throughout the year. For example, the 121 – 911 Fund makes expenditures throughout the year and is reimbursed quarterly from the Northeast Lake County Consolidated Emergency Telephone Systems Board on a quarterly basis.

By Liquidity

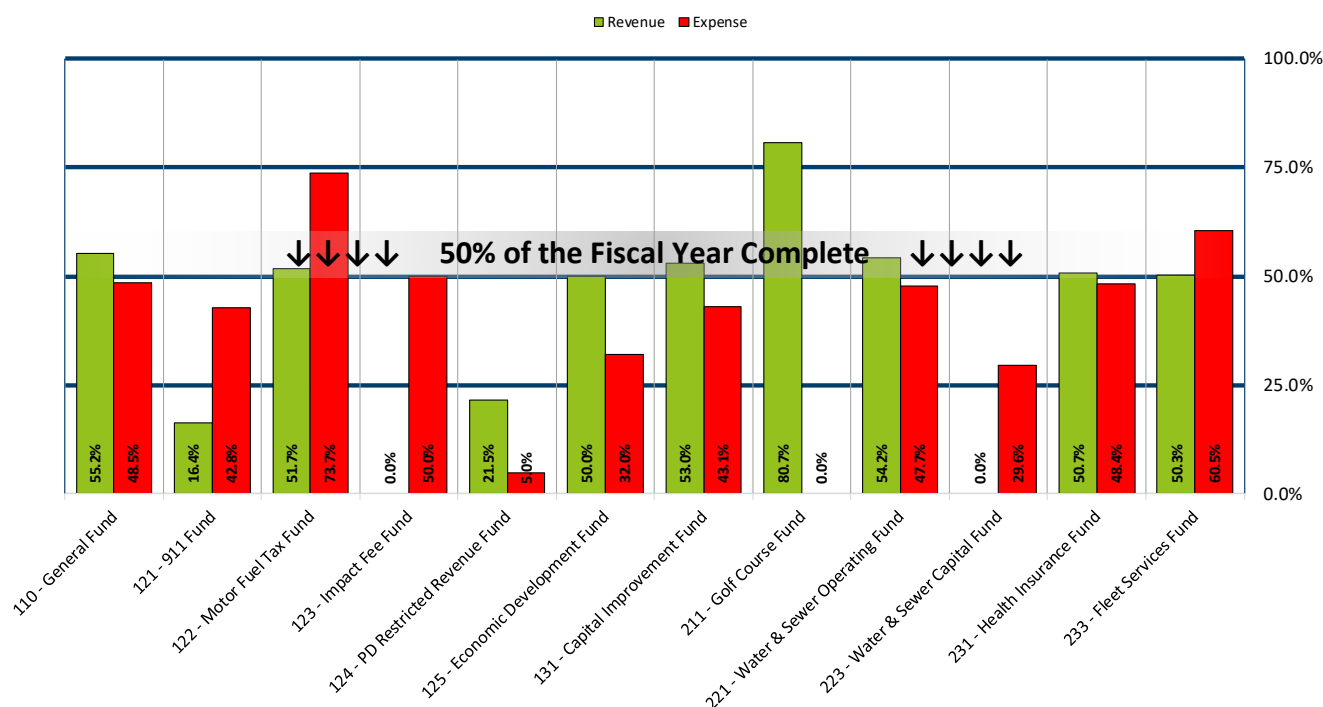
The Village maintains funds in a variety of accounts, from on-hand petty cash to short-term investments managed by an investment advisor. The amount held in each type of account depends on the cash flow needs throughout the year and potential emergency needs. Liquidity is important so that funds may be accessed as needed to make large payments to vendors for capital projects for example. In a normal operating and interest rate environment the Village targets roughly a third of the portfolio in each of the categories with a small amount held for petty cash purposes.

All Funds Summary

A Fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The Village of Gurnee, like other local governments, uses Fund accounting to ensure and demonstrate compliance with finance-related legal requirements. To get an idea of how each individual Fund is doing at the highest level, comparing revenues and expenses to budget can be useful. This chart shows each Fund's budgeted and actual revenues and expenses along with budgeted and actual surplus or deficit. Many of the Village's Funds have transactions that are seasonal in nature such as the 131 – Capital Improvement Fund where most of the activity occurs in the summer construction months. This report focuses on the 110 – General Fund and 221/223 – Water & Sewer Fund as these are the two primary operating Funds of the Village. Discussion on significant budget variances for major Governmental Funds and the Water & Sewer Fund can be found in more detail in the individual Fund sections. The graphic below shows budget to actual information for all funds in summary.

Fund	Revenue			Expense			Revenue +/- Expense	
	FY25 Budget	FY25 Actual	% of Budget	FY25 Budget	FY25 Actual	% of Budget	FY25 Budget	FY25 Actual
Total All Funds	\$99,126,325	\$44,737,725	45.1%	\$100,939,192	\$42,130,030	41.7%	-\$1,812,867	\$2,607,694
Total Governmental Funds	\$63,627,319	\$34,233,142	53.8%	\$68,370,411	\$32,227,346	47.1%	-\$4,743,092	\$2,005,796
110 - General Fund	\$51,570,168	\$28,490,290	55.2%	\$51,570,168	\$25,027,893	48.5%	\$0	\$3,462,397
121 - 911 Fund	\$1,358,865	\$222,727	16.4%	\$1,358,865	\$582,066	42.8%	\$0	(\$359,339)
122 - Motor Fuel Tax Fund	\$1,370,358	\$708,451	51.7%	\$1,350,000	\$995,254	73.7%	\$20,358	(\$286,803)
123 - Impact Fee Fund	\$0	\$24,570	0.0%	\$126,928	\$63,464	50.0%	(\$126,928)	(\$38,894)
124 - PD Restricted Revenue Fund	\$181,000	\$38,932	21.5%	\$218,500	\$10,846	5.0%	(\$37,500)	\$28,086
125 - Economic Development Fund	\$3,370,000	\$1,685,000	50.0%	\$3,370,000	\$1,078,573	32.0%	\$0	\$606,427
131 - Capital Improvement Fund	\$5,776,928	\$3,063,172	53.0%	\$10,375,950	\$4,469,251	43.1%	(\$4,599,022)	(\$1,406,078)
Total Proprietary Funds	\$19,147,000	\$10,164,206	53.1%	\$21,271,416	\$9,704,223	45.6%	-\$2,124,416	\$459,983
211 - Golf Course Fund	\$76,000	\$61,325	80.7%	\$65,000	\$0	0.0%	\$11,000	\$61,325
221 - Water & Sewer Operating Fund	\$10,288,000	\$5,578,647	54.2%	\$7,557,879	\$3,608,361	47.7%	\$2,730,121	\$1,970,287
223 - Water & Sewer Capital Fund	\$0	\$82,007	0.0%	\$4,757,225	\$1,407,993	29.6%	(\$4,757,225)	(\$1,325,986)
231 - Health Insurance Fund	\$5,750,900	\$2,915,975	50.7%	\$5,710,900	\$2,763,299	48.4%	\$40,000	\$152,676
233 - Fleet Services Fund	\$3,032,100	\$1,526,251	50.3%	\$3,180,412	\$1,924,570	60.5%	(\$148,312)	(\$398,319)

Revenues & Expenses as a % of Budget



110 – General Fund

The 110 - General Fund is the primary operating fund of the Village and accounts for the vast majority of non-water & sewer related activity. Activities accounted for in the General Fund include Police, Fire, Public Works (non-Water & Sewer), Community Development and Administration. The chart below shows two years of historical actual data and current year budget and actual data. The arrows signify a significant (+/- 5%) variance from budget. Green arrows are at or above the year-to-date budget, yellow arrows indicate a negative variance of less than 5% of budget and red arrows indicate a negative variance of greater than 5% of budget.

110 - General Fund							
	FY 2022/2023 Actual	FY 2023/2024 Actual	FY 2024/2025 Budget	FY 2024/2025 YTD Actual	FY 2024/2025 Budget vs. Actual	% of Budget	
Revenues	\$49,244,519	\$51,526,231	\$51,570,168	\$28,490,290	(\$23,079,878)	55.2%	
30 - Major Revenues	\$35,261,617	\$35,828,420	\$35,551,020	\$19,571,006	(\$15,980,014)	↑ 55.1%	0-45% ↓
31 - Taxes	\$2,237,241	\$2,211,419	\$2,215,000	\$1,521,824	(\$693,176)	↑ 68.7%	45-50% →
32 - Licenses & Permits	\$1,095,187	\$1,539,476	\$1,200,000	\$417,078	(\$782,922)	↓ 34.8%	≥50% ↑
33 - Intergovernmental	\$765,401	\$692,787	\$580,242	\$213,813	(\$366,429)	↓ 36.8%	
34 - Charges for Services	\$8,081,874	\$8,456,609	\$9,145,906	\$5,379,069	(\$3,766,837)	↑ 58.8%	
35 - Fines & Forfeitures	\$1,094,658	\$969,893	\$1,295,500	\$524,722	(\$770,778)	↓ 40.5%	
36 - Invests & Contribs	\$480,640	\$1,517,964	\$1,382,500	\$737,812	(\$644,688)	↑ 53.4%	
39 - Other Sources	\$227,902	\$309,663	\$200,000	\$124,965	(\$75,035)	↑ 62.5%	
53 - Fund Transfers In	\$0	\$0	\$0	\$0	\$0	↓ 0.0%	
Expenditures	\$50,118,404	\$49,514,094	\$51,570,168	\$25,027,893	\$26,542,275	48.5%	
41 - Salaries & Wages	\$24,014,839	\$25,626,629	\$28,129,052	\$13,100,414	\$15,028,638	↑ 46.6%	> 55% ↓
42 - Employee Benefits	\$7,848,550	\$7,959,425	\$8,501,268	\$4,646,766	\$3,854,502	→ 54.7%	50-55% →
43 - Prof & Tech Services	\$1,081,201	\$953,252	\$1,106,964	\$418,502	\$688,462	↑ 37.8%	≤50% ↑
44 - Contractual Services	\$1,432,257	\$1,693,260	\$2,203,947	\$1,144,689	\$1,059,258	→ 51.9%	
45 - Other Cont. Services	\$1,345,926	\$1,359,962	\$1,521,876	\$857,075	\$664,801	↓ 56.3%	
46 - Supplies	\$982,993	\$888,706	\$1,069,440	\$322,277	\$747,163	↑ 30.1%	
47 - Capital	\$0	\$0	\$0	\$0	\$0	↑ 0.0%	
48 - Debt Service	\$0	\$116,194	\$0	\$0	\$0	↑ 0.0%	
49 - Other Financing Uses	\$3,100,175	\$2,432,866	\$134,791	\$86,754	\$48,037	↓ 64.4%	
54 - Fund Transfers Out	\$10,312,464	\$8,483,800	\$8,902,830	\$4,451,415	\$4,451,415	↑ 50.0%	
Surplus/(Deficit)	(\$873,885)	\$2,012,136	\$0	\$3,462,397			

Revenues

Notable and significant variances from budget (-5%, indicated by red arrows in the graphic) include:

- **32 – Licenses & Permits** is under budget due to the timing of business and liquor licenses.
- **33 – Intergovernmental** is under budget due to the timing of grants and lower than anticipated Replacement Tax.
- **35 – Fines & Forfeitures** is under budget due to lower than expected red light camera revenue due to delays in the permitting process with IDOT causing intersections to remain offline.

Expenditures

Notable and significant variances from budget (+5%, indicated by red arrows in the graphic) include:

- **42 – Employee Benefits** is over budget due to the timing of workers compensation premiums.
- **44 – Contractual Services** is over budget due to the timing of seasonal maintenance and annual subscription services.
- **45 – Other Contractual Services** is over budget due to the timing of property, liability and auto insurance premiums.
- **49 – Other Financing Uses** is over budget due to unanticipated legal expenses.

30 - Major Revenues

30 – Major Revenues consists of Sales Tax, Amusement Tax, Food & Beverage Tax, Hotel Tax, Income Tax and Local Use Tax. Combined these revenues make up roughly 68% of the General Fund and are the most economically sensitive revenue streams the Village relies on for operations. The charts below show Major Revenues in total and individually by month for the last 5-years. The charts include three comparisons described in further detail below:

- **YTD Versus 5-Year Average** – This indicator shows actual collections through the current quarter this fiscal year versus the average of the same timeframe the last five fiscal years. This variance can be helpful to identify any longer range variances where a single fiscal year was abnormally impacted by factors such as the COVID-19 Pandemic.
- **YTD Versus Last Year** – This indicator shows actual collections through the current quarter this fiscal year versus the immediately preceding fiscal year. This variance can be helpful to identify any year to year variances.
- **YTD Versus Seasonally Adjusted Budget** – This indicator shows actual collections through the current quarter this fiscal year versus the year-to-date budget adjusted for seasonality. Seasonality is determined based on the percentage of revenues collected for the same timeframe in the preceding fiscal year. This variance can be helpful to identify where current revenues stand versus budget taking into account seasonal factors such as sales tax over the holiday season.
- Receipt months with COVID restrictions or impact noted in ***Bold Italics***
- **The YoY Trend** columns to the right represent the year over year trend for the last 5-years. A green circle signifies a positive variance from the previous year, a red circle is a negative variance.

Major Revenues Dashboard			
Revenue	vs. 5-Year Avg	vs. Last Year	vs. Adj Budget
Total	21.7%	5.4%	6.7%
Sales Tax (MST & HMR)	16.2%	4.5%	7.4%
Amusement Tax	39.6%	11.5%	14.5%
Food & Beverage Tax	27.4%	-1.1%	3.9%
Hotel Tax	31.7%	5.3%	2.1%
Income Tax	25.6%	8.1%	4.1%
Use Tax	-3.2%	-2.1%	-10.4%

Major Revenues (Sales, Amusement, Food & Beverage, Hotel , Income and Use Taxes)							
Receipt Month	FY2019-2020	FY2020-2021	FY2021-2022	FY2022-2023	FY2023-2024	FY2024-2025	YoY Trend
May	\$2,367,276	\$1,687,619	\$2,172,954	\$2,856,213	\$3,056,041	\$3,109,347	
Jun	\$2,291,607	\$1,647,620	\$2,904,746	\$2,855,919	\$2,689,514	\$3,003,355	
Jul	\$2,613,828	\$1,379,921	\$3,091,508	\$3,444,381	\$3,281,942	\$3,464,328	
Aug	\$2,711,045	\$1,715,813	\$3,245,917	\$3,211,238	\$3,191,534	\$3,358,307	
Sep	\$2,983,502	\$1,843,830	\$3,228,908	\$3,146,779	\$3,242,295	\$3,241,747	
Oct	\$2,608,920	\$2,046,046	\$2,998,642	\$3,013,133	\$3,167,491	\$3,461,922	
Nov	\$2,562,036	\$1,912,980	\$2,886,052	\$3,149,559	\$3,282,902	\$0	
Dec	\$2,143,673	\$1,887,950	\$2,481,668	\$2,644,656	\$2,607,239	\$0	
Jan	\$2,385,553	\$2,016,090	\$2,709,545	\$2,829,825	\$2,880,537	\$0	
Feb	\$2,262,904	\$1,962,891	\$2,729,101	\$2,564,480	\$2,754,492	\$0	
Mar	\$2,553,828	\$2,417,484	\$2,838,770	\$3,133,917	\$3,258,295	\$0	
Apr	\$1,820,305	\$2,024,101	\$2,479,703	\$2,455,681	\$2,549,926	\$0	
Total YTD Actual	\$29,304,477	\$22,542,345	\$33,767,514	\$35,305,780	\$35,962,208	\$19,639,006	
Annual Budget	\$28,993,625	\$29,525,000	\$27,547,500	\$31,384,292	\$34,270,000	\$35,551,020	
Over/(Under) Budget	\$310,852	(\$6,982,655)	\$6,220,014	\$3,921,488	\$1,692,208	(\$15,912,014)	
% of Budget	101.1%	76.4%	122.6%	112.5%	104.9%	55.2%	

YTD vs. 5-Year Average	
YTD Actual	\$19,639,006
5-Year Average	\$16,139,236
\$ Difference	\$3,499,770
% Difference	21.7%
\$ Difference Breakdown	
Sales Taxes	\$1,454,585
Amusement Tax	\$845,567
Food & Beverage Tax	\$325,352
Hotel Tax	\$306,042
Income Tax	\$586,049
Local Use Tax	(\$17,825)

YTD vs. Last Year	
YTD Actual	\$19,639,006
Last Year	\$18,628,816
\$ Difference	\$1,010,190
% Difference	5.4%
\$ Difference Breakdown	
Sales Taxes	\$451,958
Amusement Tax	\$308,322
Food & Beverage Tax	(\$16,971)
Hotel Tax	\$64,526
Income Tax	\$214,101
Local Use Tax	(\$11,745)

YTD vs. Seasonally Adjusted Budget	
YTD Actual	\$19,639,006
YTD Adj. Budget	\$18,412,168
\$ Difference	\$1,226,838
% Difference	6.7%
\$ Difference Breakdown	
Sales Taxes	\$717,077
Amusement Tax	\$377,185
Food & Beverage Tax	\$57,072
Hotel Tax	\$26,586
Income Tax	\$112,087
Local Use Tax	(\$63,170)

Sales Tax

Items except food, drugs and titled property are subject to an 8.00% Sales Tax in Gurnee. The 8.00% rate includes a 1.00% Home Rule Sales Tax, 6.25% State Tax and 0.75% Regional Transportation Tax. The Village receives 1% of the state rate and 1% Home Rule Sales Tax rate within the corporate limits of the Village and certain internet sales as of March 1, 2021 based on the destination of the sale.

331301 - SALES TAX & 331303 - HOME RULE SALES TAX							
Sales/Receipt Month	FY2019-2020	FY2020-2021	FY2021-2022	FY2022-2023	FY2023-2024	FY2024-2025	YoY Trend
Feb/May	\$1,120,846	\$1,135,163	\$1,128,154	\$1,338,505	\$1,295,361	\$1,433,104	
Mar/Jun	\$1,423,798	\$1,117,695	\$1,697,533	\$1,649,215	\$1,531,475	\$1,717,981	
Apr/Jul	\$1,316,201	\$764,769	\$1,556,947	\$1,661,962	\$1,600,304	\$1,629,755	
May/Aug	\$1,481,322	\$985,858	\$1,773,938	\$1,732,485	\$1,799,213	\$1,858,572	
Jun/Sep	\$1,643,945	\$1,292,790	\$1,950,777	\$1,912,997	\$1,953,100	\$1,917,101	
Jul/Oct	\$1,481,795	\$1,305,856	\$1,794,315	\$1,735,654	\$1,824,462	\$1,899,360	
Aug/Nov	\$1,576,091	\$1,294,811	\$1,762,746	\$1,795,934	\$1,883,921	\$0	
Sep/Dec	\$1,386,379	\$1,365,218	\$1,671,973	\$1,696,680	\$1,755,880	\$0	
Oct/Jan	\$1,399,810	\$1,310,750	\$1,657,962	\$1,709,886	\$1,727,470	\$0	
Nov/Feb	\$1,466,682	\$1,304,776	\$1,698,210	\$1,710,399	\$1,833,738	\$0	
Dec/Mar	\$1,847,859	\$1,745,370	\$2,131,881	\$2,135,659	\$2,236,151	\$0	
Jan/Apr	\$1,063,035	\$1,145,607	\$1,269,088	\$1,362,722	\$1,411,552	\$0	
Total YTD Actual	\$17,207,763	\$14,768,664	\$20,093,525	\$20,442,099	\$20,852,627	\$10,455,872	
Annual Budget	\$17,480,000	\$17,300,000	\$16,543,750	\$18,675,000	\$20,120,000	\$20,300,000	
Over/(Under) Budget	(\$272,237)	(\$2,531,336)	\$3,549,775	\$1,767,099	\$732,627	(\$9,844,128)	
% of Budget	98.4%	85.4%	121.5%	109.5%	103.6%	51.5%	

YTD vs. 5-Year Average	
YTD Actual	\$10,455,872
5-Year Average	\$9,001,287
\$ Difference	\$1,454,585
% Difference	16.2%

YTD vs. Last Year	
YTD Actual	\$10,455,872
Last Year	\$10,003,914
\$ Difference	\$451,958
% Difference	4.5%

YTD vs. Seasonally Adjusted Budget	
YTD Actual	\$10,455,872
YTD Adj. Budget	\$9,738,795
\$ Difference	\$717,077
% Difference	7.4%

Amusement Tax

Effective May 1, 2018 the Village increased the tax on amusements from 3% to 4% on receipts within Village boundaries. The Village has approximately 11 Amusement Taxpayers. Prior to this increase, Amusement Tax had not been adjusted in nearly 20 years. The largest Amusement Tax generator is Six Flags Great America.

331601 - AMUSEMENT TAX							
Sales/Receipt Month	FY2019-2020	FY2020-2021	FY2021-2022	FY2022-2023	FY2023-2024	FY2024-2025	YoY Trend
Apr/May	\$214,312	\$69,779	\$131,641	\$54,391	\$462,228	\$325,963	
May/Jun	\$262,185	\$62,745	\$299,589	\$434,934	\$286,490	\$396,521	
Jun/Jul	\$491,570	\$73,485	\$626,845	\$751,173	\$634,331	\$758,605	
Jul/Aug	\$480,987	\$59,049	\$623,910	\$602,563	\$473,312	\$534,173	
Aug/Sep	\$618,494	\$58,392	\$501,474	\$408,480	\$480,024	\$479,735	
Sep/Oct	\$441,316	\$68,147	\$342,278	\$328,061	\$336,623	\$486,332	
Oct/Nov	\$341,358	\$46,621	\$436,306	\$545,527	\$558,935	\$0	
Nov/Dec	\$164,624	\$45,217	\$133,937	\$184,877	\$126,099	\$0	
Dec/Jan	\$266,577	\$91,645	\$160,425	\$132,972	\$113,074	\$0	
Jan/Feb	\$137,800	\$38,891	\$107,423	\$83,762	\$94,936	\$0	
Feb/Mar	\$103,704	\$38,970	\$33,376	\$92,621	\$103,440	\$0	
Mar/Apr	\$211,102	\$91,485	\$207,419	\$106,841	\$128,351	\$0	
Total YTD Actual	\$3,734,030	\$744,425	\$3,604,625	\$3,726,203	\$3,797,842	\$2,981,328	
Annual Budget	\$3,338,625	\$3,550,000	\$2,931,250	\$3,600,000	\$3,500,000	\$3,700,000	
Over/(Under) Budget	\$395,405	(\$2,805,575)	\$673,375	\$126,203	\$297,842	(\$718,672)	
% of Budget	111.8%	21.0%	123.0%	103.5%	108.5%	80.6%	

YTD vs. 5-Year Average	
YTD Actual	\$2,981,328
5-Year Average	\$2,135,761
\$ Difference	\$845,567
% Difference	39.6%

YTD vs. Last Year	
YTD Actual	\$2,981,328
Last Year	\$2,673,007
\$ Difference	\$308,322
% Difference	11.5%

YTD vs. Seasonally Adjusted Budget	
YTD Actual	\$2,981,328
YTD Adj. Budget	\$2,604,144
\$ Difference	\$377,185
% Difference	14.5%

Food & Beverage Tax

Food & Beverage Tax is 1% on meals prepared for immediate consumption as well as packaged liquor. The Village has approximately 135 Food & Beverage taxpayers. With the change in internet sales, the Village also collects Food & Beverage Tax from online delivery services such as Uber Eats and Grub Hub.

331609 - FOOD & BEVERAGE TAX							
Sales/Receipt Month	FY2019-2020	FY2020-2021	FY2021-2022	FY2022-2023	FY2023-2024	FY2024-2025	YoY Trend
Apr/May	\$149,832	\$72,494	\$159,904	\$184,336	\$213,196	\$205,764	●●●●●●●
May/Jun	\$178,872	\$91,360	\$196,386	\$219,948	\$239,774	\$236,486	●●●●●●●
Jun/Jul	\$223,577	\$104,503	\$231,931	\$252,603	\$286,763	\$283,586	●●●●●●●
Jul/Aug	\$218,604	\$112,145	\$256,543	\$265,756	\$287,869	\$284,199	●●●●●●●
Aug/Sep	\$215,984	\$116,545	\$227,495	\$232,465	\$269,067	\$266,341	●●●●●●●
Sep/Oct	\$156,025	\$122,897	\$196,202	\$216,648	\$231,998	\$235,321	●●●●●●●
Oct/Nov	\$175,408	\$130,881	\$183,890	\$229,076	\$232,473	\$0	●●●●●●●
Nov/Dec	\$149,500	\$108,893	\$188,858	\$197,350	\$197,912	\$0	●●●●●●●
Dec/Jan	\$179,861	\$137,431	\$200,411	\$220,793	\$237,205	\$0	●●●●●●●
Jan/Feb	\$131,474	\$107,237	\$153,565	\$169,505	\$177,315	\$0	●●●●●●●
Feb/Mar	\$114,553	\$132,457	\$158,612	\$186,953	\$200,090	\$0	●●●●●●●
Mar/Apr	\$109,998	\$164,059	\$188,845	\$204,488	\$211,228	\$0	●●●●●●●
Total YTD Actual	\$2,003,688	\$1,400,901	\$2,342,643	\$2,579,921	\$2,784,891	\$1,511,697	
Annual Budget	\$1,990,000	\$2,025,000	\$1,807,500	\$2,130,000	\$2,400,000	\$2,650,000	
Over/(Under) Budget	\$13,688	(\$624,099)	\$535,143	\$449,921	\$384,891	(\$1,138,303)	
% of Budget	100.7%	69.2%	129.6%	121.1%	116.0%	57.0%	

YTD vs. 5-Year Average

YTD Actual	\$1,511,697
5-Year Average	\$1,186,345
\$ Difference	\$325,352
% Difference	27.4%

YTD vs. Last Year

YTD Actual	\$1,511,697
Last Year	\$1,528,668
\$ Difference	-\$16,971
% Difference	-1.1%

YTD vs. Seasonally Adjusted Budget

YTD Actual	\$1,511,697
YTD Adj. Budget	\$1,454,625
\$ Difference	\$57,072
% Difference	3.9%

Hotel Tax

Hotel Tax is 6% on room rentals and has bounced back versus last year and two years ago. The Village has approximately 12 Hotel taxpayers.

331607 - HOTEL TAX							
Sales/Receipt Month	FY2019-2020	FY2020-2021	FY2021-2022	FY2022-2023	FY2023-2024	FY2024-2025	YoY Trend
Apr/May	\$178,259	\$16,873	\$145,262	\$214,881	\$255,838	\$237,127	●●●●●●●
May/Jun	\$144,569	\$81,427	\$145,145	\$160,625	\$173,133	\$196,126	●●●●●●●
Jun/Jul	\$207,650	\$22,061	\$166,758	\$211,299	\$205,144	\$187,496	●●●●●●●
Jul/Aug	\$238,062	\$17,948	\$271,769	\$265,719	\$234,937	\$249,733	●●●●●●●
Aug/Sep	\$235,838	\$18,065	\$204,198	\$214,264	\$195,075	\$223,669	●●●●●●●
Sep/Oct	\$112,193	\$82,064	\$126,830	\$143,174	\$144,001	\$178,504	●●●●●●●
Oct/Nov	\$170,566	\$92,165	\$149,568	\$167,448	\$155,912	\$0	●●●●●●●
Nov/Dec	\$146,679	\$42,194	\$151,322	\$174,221	\$142,254	\$0	●●●●●●●
Dec/Jan	\$152,345	\$20,640	\$178,579	\$198,811	\$208,053	\$0	●●●●●●●
Jan/Feb	\$137,670	\$29,250	\$138,042	\$32,612	\$75,409	\$0	●●●●●●●
Feb/Mar	\$136,827	\$72,743	\$149,119	\$310,336	\$290,102	\$0	●●●●●●●
Mar/Apr	\$21,474	\$146,169	\$238,660	\$252,384	\$247,068	\$0	●●●●●●●
Total YTD Actual	\$1,882,133	\$641,598	\$2,065,253	\$2,345,776	\$2,326,925	\$1,272,654	
Annual Budget	\$2,090,000	\$2,150,000	\$1,475,000	\$1,800,000	\$2,250,000	\$2,400,000	
Over/(Under) Budget	(\$207,867)	(\$1,508,402)	\$590,253	\$545,776	\$76,925	(\$1,127,346)	
% of Budget	90.1%	29.8%	140.0%	130.3%	103.4%	53.0%	

YTD vs. 5-Year Average

YTD Actual	\$1,272,654
5-Year Average	\$966,613
\$ Difference	\$306,042
% Difference	31.7%

YTD vs. Last Year

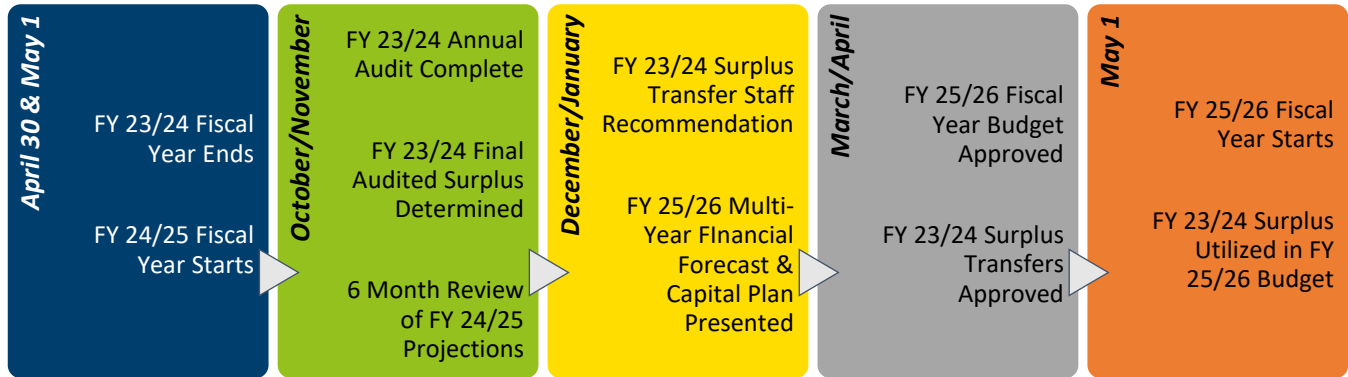
YTD Actual	\$1,272,654
Last Year	\$1,208,128
\$ Difference	\$64,526
% Difference	5.3%

YTD vs. Seasonally Adjusted Budget

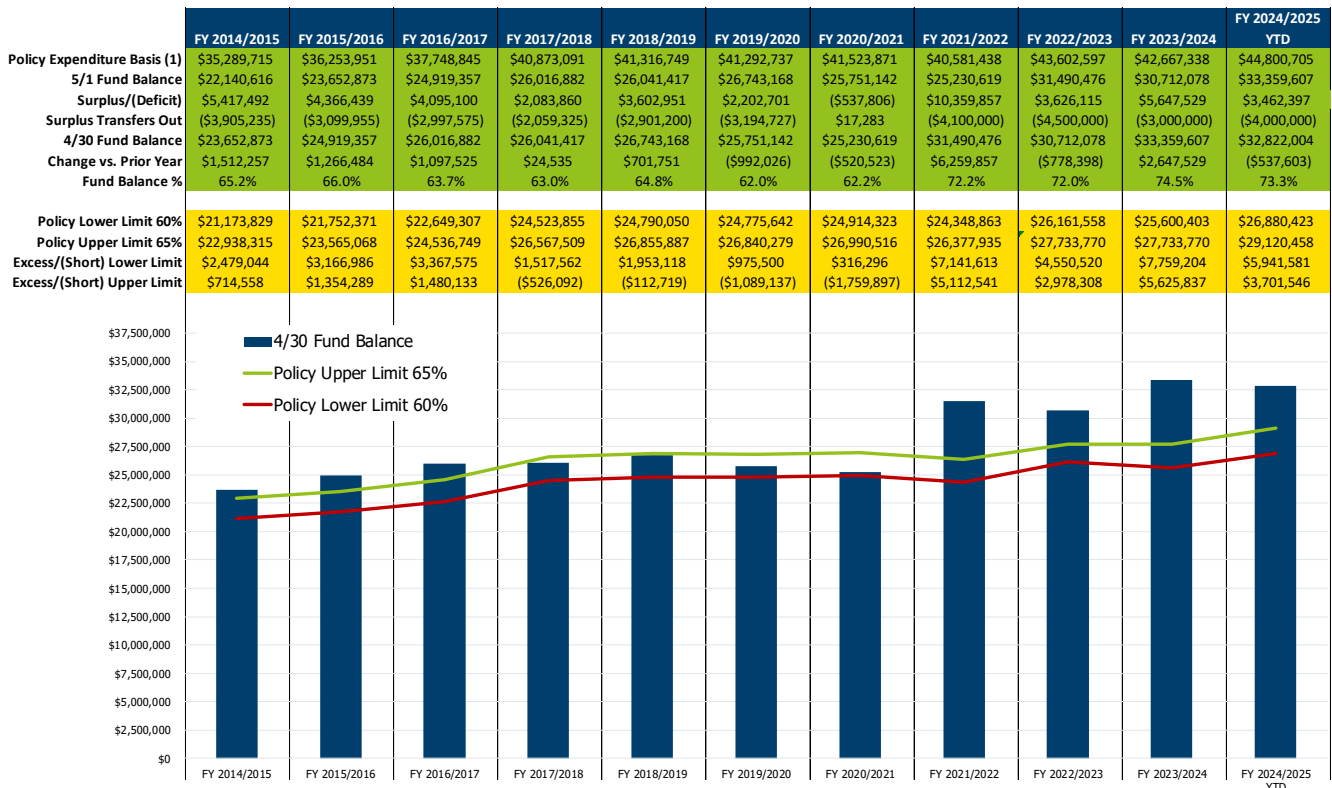
YTD Actual	\$1,272,654
YTD Adj. Budget	\$1,246,068
\$ Difference	\$26,586
% Difference	2.1%

General Fund - Fund Balance

The Village relies heavily on economically sensitive revenues and does not levy a property tax. Fund Balance, commonly referred to as reserves or rainy day funds, are important to maintain operations in the event of a sudden economic downturn as was experienced with the COVID-19 pandemic. These funds allow the Village to make up for any shortfalls and “keep the doors open”. In accordance with the Village’s General Corporate Fund Balance Policy, an unassigned fund balance for the General Fund should at a minimum equal 60% of the subsequent year’s budgeted expenditures less transfers. Any balance over 65% may be transferred for capital or other obligations. Below is a graphic depicting the timing of determining the amount and use of any surplus balances.



The FY 2023/2024 ending fund balance is \$33.4 million or approximately 74.5% of FY 2024/2025 budgeted expenditures less transfers. This is well above the policy limit and insures against revenue interruptions. Excess FY 2023/2024 fund balance of \$4.0 million is being proposed for transfer at the end of FY2024/2025 for use in FY 2025/2026.



(1) Policy Expenditure basis is next year expenditure budget less transfers.

221&223 – Water & Sewer Funds

The 221 - Water & Sewer Operating and 223 – Water & Sewer Capital Funds account for activities related to operating the Village's Water & Sewer utility systems. Funding is primarily from user fees and connection charges. Expenses include personnel related expenses and contracts for purchase of Lake Michigan water from the Central Lake County Joint Action Water Agency. Sewer is conveyed to either Lake County or the North Shore Water Reclamation District. The 223 - Water & Sewer Capital Fund accounts for water & sewer system related capital and infrastructure maintenance and replacement. These Funds are combined in the graphic below to provide a complete picture of the financial position of the Water & Sewer Utility.

221 - Water & Sewer Operating Fund 223 - Water & Sewer Capital Fund						
	FY 2022/2023 Actual	FY 2023/2024 Actual	FY 2024/2025 Budget	FY 2024/2025 YTD Actual	FY 2024/2025 Budget vs. Actual	% of Budget
Total Revenues	\$9,813,495	\$11,774,995	\$10,288,000	\$5,660,655	(\$4,627,345)	55.0%
32 - Licenses & Permits	\$82,505	\$126,680	\$0	\$82,007	\$82,007	↓ 0.0%
34 - Charges for Services	\$9,597,534	\$9,399,510	\$10,005,000	\$5,386,690	(\$4,618,310)	↑ 53.8%
35 - Fines & Forfeitures	\$116,917	\$129,784	\$125,000	\$90,651	(\$34,349)	↑ 72.5%
36 - Invests & Contribs	\$6,805	\$114,366	\$150,000	\$101,307	(\$48,693)	↑ 67.5%
39 - Other Sources	\$9,735	\$4,656	\$8,000	\$0	(\$8,000)	↓ 0.0%
53 - Fund Transfers In	\$0	\$2,000,000	\$0	\$0	\$0	↓ 0.0%
Total Expenditures	\$9,095,021	\$9,917,528	\$12,315,104	\$5,016,353	\$7,298,751	40.7%
41 - Salaries & Wages	\$1,050,054	\$1,083,856	\$1,370,500	\$582,635	\$787,865	↑ 42.5%
42 - Employee Benefits	\$733,954	\$436,473	\$464,345	\$318,594	\$145,751	↓ 68.6%
43 - Prof & Tech Services	\$8,945	\$1,735	\$18,700	\$1,667	\$17,033	↑ 8.9%
44 - Contractual Services	\$3,172,282	\$2,751,437	\$3,264,704	\$1,505,038	\$1,759,666	↑ 46.1%
45 - Other Cont. Services	\$221,179	\$235,743	\$319,071	\$263,856	\$55,215	↓ 82.7%
46 - Supplies	\$607,266	\$630,181	\$315,200	\$158,891	\$156,309	→ 50.4%
47 - Capital	\$1,627,513	\$2,548,560	\$4,246,500	\$1,152,630	\$3,093,870	↑ 27.1%
48 - Debt Service	\$564,248	\$564,248	\$564,249	\$157,124	\$407,125	↑ 27.8%
49 - Other Financing Uses	\$715,000	\$736,450	\$811,940	\$405,970	\$405,970	→ 50.0%
54 - Fund Transfers Out	\$394,580	\$928,845	\$939,895	\$469,948	\$469,947	→ 50.0%
Surplus/(Deficit)	\$718,474	\$1,857,468	(\$2,027,104)	\$644,301		
Ending Cash Position	\$5,850,100	\$7,388,652	\$5,361,548	\$7,101,620		
% of Budgeted Expenditures	80.2%	101.3%	73.5%	97.4%		

Revenues

Notable and significant variances from budget (-5%, indicated by red arrows in the graphic) include:

- **32 – Licenses & Permits** is over budget due to unanticipated connection fees.
- **39 – Other Sources** is under budget due to the timing of reimbursements.

Expenditures

Notable and significant variances from budget (+5%, indicated by red arrows in the graphic) include:

- **42 – Employee Benefits** is over budget due to the timing of workers compensation premiums.
- **45 – Other Contractual Services** is over budget due to the timing of property, liability and auto insurance premiums.
- **46 – Supplies** is over budget due the timing of meter purchases.

Fund Balance

Proprietary Funds typically report Net Assets in place of traditional Fund Balance. Net Assets includes things like depreciable capital assets and does not give an accurate picture of current spendable resources. Therefore, cash balance is shown as an alternative which gives an idea of current available resources and is a better comparison to unrestricted Fund Balance in Governmental Funds.

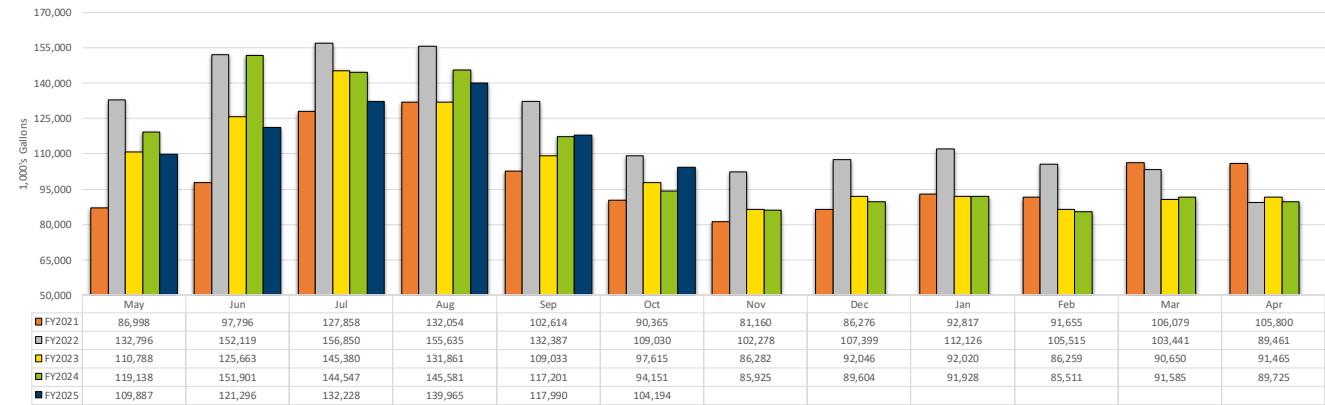
Water Usage

Water revenues or charges for service are driven largely by water demand and weather. The Village tracks water usage billed from the water provider CLCJAWA. This usage is billed in arrears to the Village customers on a bi-monthly basis. Water purchased from CLCJAWA is a leading indicator of revenues billed approximately two months later. The chart below shows water purchased from CLCJAWA and precipitation.

Usage vs. Last Year	Precipitation vs. Last Year
↓ -6.1%	↑ 48.9%

1,000's Gallons Purchased From CLCJAWA														
	FY2021		FY2022		FY2023		FY2024		FY2025		Usage Variances		Precipitation Variances	
Month	Actual (1,000's Gallons)	Precipitation (inches)	Actual (1,000's Gallons)	Precipitation (inches)	Actual (1,000's Gallons)	Precipitation (inches)	Actual (1,000's Gallons)	Precipitation (inches)	Actual (1,000's Gallons)	Precipitation (inches)	Month vs. Prior Year	YTD vs. FY2024	Month vs. Prior Year	YTD vs. FY2024
Total	1,201,472	23.39	1,459,037	24.97	1,259,062	30.59	1,306,797	31.51	725,560	24.98				
May	86,998	7.18	132,796	1.29	110,788	4.27	119,138	0.91	109,887	6.01	-7.8%	-7.8%	560.4%	560.4%
Jun	97,796	3.40	152,119	2.99	125,663	1.77	151,901	1.47	121,296	6.30	-20.1%	-14.7%	328.6%	417.2%
Jul	127,858	2.12	156,850	0.60	145,380	6.85	144,547	4.27	132,228	7.72	-8.5%	-12.6%	80.8%	201.2%
Aug	132,054	2.68	155,635	3.29	131,861	4.39	145,581	2.48	139,965	2.18	-3.9%	-10.3%	-12.1%	143.3%
Sep	102,614	3.90	132,387	1.70	109,033	5.65	117,201	4.53	117,990	1.52	0.7%	-8.4%	-66.4%	73.7%
Oct	90,365	2.40	109,030	7.49	97,615	2.05	94,151	3.12	104,194	1.25	10.7%	-6.1%	-59.9%	48.9%
Nov	81,160		102,278		86,282		85,925	0.96						
Dec	86,276		107,399		92,046		89,604	2.57						
Jan	92,817		112,126		92,020		91,928	3.12						
Feb	91,655		105,515		86,259		85,511	1.43						
Mar	106,079	0.63	103,441	3.01	90,650	3.49	91,585	3.27						
Apr	105,800	1.08	89,461	4.60	91,465	2.12	89,725	3.38						

5-Year History of Gallons Purchased (1,000's)



Other Major Governmental Funds

The **122 - Motor Fuel Tax Fund** accounts for proceeds from the state distributed motor fuel tax funds that are restricted to use for maintenance of roadways and transportation assets. The Motor Fuel Tax Fund is used to supplement the Village's annual road program.

122 - Motor Fuel Tax Fund						
	FY 2022/2023	FY 2023/2024	FY 2024/2025	FY 2024/2025	FY 2024/2025	
	Actual	Actual	Budget	YTD Actual	Budget vs. Actual	% of Budget
Revenues	\$1,696,929	\$1,401,743	\$1,370,358	\$708,451	(\$661,907)	51.7%
33 - Intergovernmental	\$1,601,021	\$1,364,242	\$1,320,358	\$695,775	(\$624,583)	↑ 52.7%
36 - Invests & Contribs	\$95,909	\$37,501	\$50,000	\$12,676	(\$37,324)	↓ 25.4%
Expenditures	\$2,188,496	\$2,000,001	\$1,350,000	\$995,254	\$354,746	73.7%
44 - Contractual Services	\$2,188,496	\$2,000,001	\$1,350,000	\$995,254	\$354,746	↓ 73.7%
47 - Capital	\$0	\$0	\$0	\$0	\$0	↑ 0.0%
Beginning Cash Balance	\$1,832,232	\$1,340,665	\$742,407	\$742,407		
Surplus/(Deficit)	(\$491,567)	(\$598,258)	\$20,358	(\$286,803)		
Ending Cash Balance	\$1,340,665	\$742,407	\$762,765	\$455,604		

Revenues

Notable and significant variances from budget (-5%, indicated by red arrows in the graphic) include:

- **36 - Investments & Contributions** is under budget due to less than anticipated interest income.

Expenditures

Notable and significant variances from budget (+5%, indicated by red arrows in the graphic) include:

- **44 – Contractual Services** is over budget due to the timing of the road resurfacing program.

Fund Balance

There is no formal policy for this Fund, however the Village strives to keep \$1m in reserves in the event other funding in the 131 – Capital Improvement Fund becomes unavailable, as was the case during the pandemic.

The **131 - Capital Improvement Fund** accounts for all non-Water & Sewer capital expenditures. Funding is derived primarily from 50% of the Village's Home Rule Sales Tax and transfers from other funds.

131 - Capital Improvement Fund						
	FY 2022/2023	FY 2023/2024	FY 2024/2025	FY 2024/2025	FY 2024/2025	
	Actual	Actual	Budget	YTD Actual	Budget vs. Actual	% of Budget
Revenues	\$8,571,579	\$8,431,723	\$5,776,928	\$3,063,172	(\$2,713,756)	53.0%
30 - Major Revenues	\$5,555,200	\$5,500,831	\$5,400,000	\$2,729,730	(\$2,670,270)	↑ 50.6%
33 - Intergovernmental	\$19,146	\$484,592	\$0	\$17,450	\$17,450	↓ 0.0%
36 - Invests & Contribs	\$273,547	\$378,093	\$250,000	\$196,464	(\$53,536)	↑ 78.6%
39 - Other Sources	\$73,685	\$418,208	\$0	\$56,064	\$56,064	↓ 0.0%
53 - Fund Transfers In	\$2,650,000	\$1,650,000	\$126,928	\$63,464	(\$63,464)	→ 50.0%
Expenditures	\$11,835,088	\$7,453,405	\$10,375,950	\$4,469,251	\$5,906,699	43.1%
43 - Prof & Tech Services	\$267,750	\$400,336	\$500,000	\$300,356	\$199,644	↓ 60.1%
44 - Contractual Services	\$4,281,427	\$3,954,199	\$4,450,000	\$2,482,807	\$1,967,193	↓ 55.8%
47 - Capital	\$1,749,288	\$2,167,396	\$4,308,250	\$1,127,238	\$3,181,012	↑ 26.2%
48 - Debt Service	\$5,356,736	\$0	\$0	\$0	\$0	↑ 0.0%
49 - Other Financing Uses	\$0	\$30,974	\$0	\$0	\$0	↑ 0.0%
54 - Fund Transfers Out	\$179,886	\$900,500	\$1,117,700	\$558,850	\$558,850	→ 50.0%
Beginning Cash Balance	\$11,168,563	\$7,905,054	\$8,883,372	\$8,883,372		
Surplus/(Deficit)	(\$3,263,509)	\$978,318	(\$4,599,022)	(\$1,406,078)		
Ending Cash Balance	\$7,905,054	\$8,883,372	\$4,284,350	\$7,477,294		

Revenues

Notable and significant variances from budget (-5%, indicated by red arrows in the graphic) include:

- **33 – Intergovernmental** revenue is under budget due to the timing of grants for fire related equipment.
- **39 – Other Sources** is under budget due to timing of proceeds from the sale of assets.

Expenditures

Notable and significant variances from budget (+5%, indicated by red arrows in the graphic) include:

- **43 – professional & Technical Services** is over budget due to the timing of Engineering Consultant expenses.
- **44 – Contractual Services** is over budget due to the timing of the road program.

Fund Balance

There is no formal policy for this Fund, The Village strives to keep a balance in excess of \$1 million in the Fund for unanticipated capital items.

The Village maintains several other Funds to account for various activities and resources that may be restricted as to how they are used. Funds are broken into three categories and are described below.

Non-Major Governmental Funds

The **121 – 911 Fund** accounts for the Village's portion of 911 related expenditures and reimbursement from the 411 – Northeast Lake County Consolidated Emergency Telephone Systems Board.

The **123 - Impact Fee Fund** accounts for fees collected from developers for necessary improvements made by the Village and money collected for county road improvements within the Village. The Village utilizes these funds for capital purposes.

The **124 - PD Restricted Revenue Fund** accounts for seized assets related to drug arrests. The Village receives a percentage of assets any time there is a drug arrest and assets are recovered. The money must be used for drug awareness and prevention. The Village utilizes these funds for capital purposes.

Other Proprietary Funds

The **211 - Golf Course Fund** accounts for the initial purchase of Bittersweet Golf Course and the repayment of an initial operating loan to the contracted operator of the course GolfVisions. The arrangement is considered a public-private service concession arrangement under GASB Statement 60, and therefore only the initial asset and any payments from the operator are recorded in the Fund.

The **231 – Health Insurance Fund** accounts for expenditures related to the administration of the Village's health and wellness program which includes self-insured health, dental, and life insurance.

The **233 – Fleet Services Fund** accounts for expenditures related to the maintenance and replacement of the vehicle and equipment fleet. This includes the operation of the shop, parts, fuel and vehicle & equipment purchases.

Fiduciary Funds

The **307 - Police Pension Fund** accounts for activity related to the Village's pension obligations for employees covered under ILCS Article 3 pension system. Funding comes from Employee and Employer contributions, and investment income.

The **308 - Fire Pension Fund** accounts for activity related to the Village's pension obligations for employees covered under ILCS Article 4 pension system. Funding comes from Employee and Employer contributions, and investment income.

The **411 – NLCC-ETSB Fund** accounts for activity related to the Northeast Lake County Consolidated Emergency Telephone Systems Board that consists of the Village and the City of Zion.

Connect With the Village

Additional Financial Information can be found on the Village’s website at the following links:

Strategic Plan

<https://www.gurnee.il.us/government/transparency-portal/plans-goals/strategic-plan>

Multi-Year Capital Plan

<https://www.gurnee.il.us/government/departments/administration/finance/multi-year-capital-plan>

Budgets

<https://www.gurnee.il.us/government/departments/administration/finance/annual-budget>

Financial Status Reports

<https://www.gurnee.il.us/government/departments/administration/finance/financial-status-reports>

Annual Comprehensive Financial Reports (Audit)

<https://www.gurnee.il.us/government/departments/administration/finance/comprehensive-annual-financial-report-audit>



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Village Hall

325 N. O'Plaine Road
(847) 599-7500 (Administration)
(847) 599-7550 (Community Development)
M-F, 7:30 a.m. - 4:00 p.m.
Night Deposit Available
Water & Sewer Bills: 24 hours/7 days a week

Police Station

100 N. O'Plaine Road
Non-Emergency: (847) 599-7000
Office Hours: M-F, 8:30a.m. - 4:30
(847) 599-7050 (Administration)
(847) 599-7040 (Investigations)
(847) 599-7070 (Records)
(847) 599-7100 (Gurnee Mills Substation)

Fire Station No. 1

4580 Old Grand Avenue
Non-Emergency: (847) 599-6600
Office Hours: M-F, 7:30 a.m.-4:00 p.m.

Fire Station No. 2

6581 Dada Drive
Non-Emergency: (847) 599-6650
Office Hours: M-F, 7:30 a.m. - 4:00 p.m.

Fire Station No. 3

5330 Manchester Drive
Non-Emergency: (847) 599-6650
Office Hours: M-F, 7:30 a.m. - 4:00 p.m.

Public Works Facility

1151 Kilbourne Road
(847) 599-6800
Office Hours: M-F, 7:00 a.m. - 3:00 p.m.

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Visit <https://www.gurnee.il.us> for information about services, board meetings, and more.